

Number Registered as of 11/05/18	Needed to Confirm	CLASS	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19
0	6	<p>CPPO Prep 2 Day Class Members \$510.00 Non-Members \$710.00 Non-Accredited 16 Contact Hours</p>				FAPPO 2/20/19 - 2/21/19 (Orlando)		
1	15	<p>Financial Analysis For Procurement Professionals - FAFPP 1 Day Class Members \$310.00 Non-Members \$410.00 Non-Accredited 8 Contact Hours</p>				TB NIGP 2/22/19 (Tampa)		
16	6	<p>Fundamentals of Leadership & Management - FLM 2 Day Class Members \$510.00 Non-Members \$710.00 Accredited CEU's 1.5 - 16 Contact Hours</p>	SBAC NIGP 11/13/18 - 11/14/18 (Sarasota)					
GMC 9	6	<p>Introduction to Public Procurement - INTRO 3 Day Class Members \$715.00 Non-Members \$915.00 Accredited CEU's 2.3 - 24 Contact Hours</p>			GMC NIGP 1/09/19 - 1/11/19 (Miami)			CFC NIGP 4/17/19 - 4/19/19 (Kissimmee) Pending
0	15	<p>Managing Your End-Users and Suppliers: It's All About Relationships - MEU 1 Day Class Members \$310.00 Non-Members \$410.00 Non-Accredited 8 Contact Hours</p>						TB NIGP 4/19/19 (Tampa)
0	?	<p>Procurement Challenges: A Solution Seminar - PCSOL 1 Day Class Members \$310.00 Non-Members \$410.00 Non-Accredited 8 Contact Hours</p>						

Number Registered as of 11/05/18	Needed to Confirm	CLASS	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19
8	6	<p>Sourcing in the Public Sector - SRC 3 Day Class Members \$715.00 Non-Members \$915.00 Accredited CEU's 2.3 - 24 Contact Hours</p>		<p>CFC NIGP 12/3/18 - 12/5/18 (Palm Bay)</p>				
0	15	<p>Total Cost Analysis for Best Value Decisions - COSTANA 1 Day Class Members \$310.00 Non-Members \$410.00 Non-Accredited 8 Contact Hours</p>						

LEGEND:

DMS: State of Florida Department of Management Services

website: http://dms.myflorida.com/business_operations/state_purchasing

CFC-NIGP: Central Florida Chapter of NIGP

website: www.nigp-cfc.org

FAPPO: Florida Association of Public Procurement Officials

website: www.fappo.org

CGCC-NIGP: Central Gulf Coast Chapter of NIGP

website: www.cgccnigp.org

SEFL NIGP: Southeast Florida Chapter of NIGP

website: www.nigpsefl.org

NFPA: North Florida Procurement Association Chapter of NIGP

website: www.nfpanigp.org

NIGP: National Institute of Governmental Purchasing

website: www.nigp.org

MIDFL: Mid Florida Chapter of NIGP

website: www.midflnigp.org

TB NIGP: Tampa Bay Chapter of NIGP

website: [HTTP://www.nigp-tampabay.org/](http://www.nigp-tampabay.org/)

GMC: Greater Miami Chapter of NIGP

website: www.nigpmiami.org

GCAGPO: Gulf Coast Association of Governmental Purchasing Officers

website: www.gcagpo.org

SBAC NIGP: Sarasota Bay Area Chapter of NIGP

website: www.sarasotabaynigp.org

TAC NIGP: Tallahassee Area Chapter of NIGP

website: www.tacnigp.com

Number Registered as of 11/05/18	Needed to Confirm	CLASS	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19
0	6	<p>CPPO Prep 2 Day Class Members \$510.00 Non-Members \$710.00 Non-Accredited 16 Contact Hours</p>							
1	15	<p>Financial Analysis For Procurement Professionals - FAFPP 1 Day Class Members \$310.00 Non-Members \$410.00 Non-Accredited 8 Contact Hours</p>							
16	6	<p>Fundamentals of Leadership & Management - FLM 2 Day Class Members \$510.00 Non-Members \$710.00 Accredited CEU's 1.5 - 16 Contact Hours</p>							
GMC 9	6	<p>Introduction to Public Procurement - INTRO 3 Day Class Members \$715.00 Non-Members \$915.00 Accredited CEU's 2.3 - 24 Contact Hours</p>							
0	15	<p>Managing Your End-Users and Suppliers: It's All About Relationships - MEU 1 Day Class Members \$310.00 Non-Members \$410.00 Non-Accredited 8 Contact Hours</p>							
0	?	<p>Procurement Challenges: A Solution Seminar - PCSOL 1 Day Class Members \$310.00 Non-Members \$410.00 Non-Accredited 8 Contact Hours</p>		<p>TB NIGP 6/14/19 (Tampa)</p>					

Number Registered as of 11/05/18	Needed to Confirm	CLASS	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19
8	6	<p>Sourcing in the Public Sector - SRC 3 Day Class Members \$715.00 Non-Members \$915.00 Accredited CEU's 2.3 - 24 Contact Hours</p>							
0	15	<p>Total Cost Analysis for Best Value Decisions - COSTANA 1 Day Class Members \$310.00 Non-Members \$410.00 Non-Accredited 8 Contact Hours</p>						TB NIGP 10/29/19 (Tampa)	

LEGEND:

DMS: State of Florida Department of Management Services
website: http://dms.myflorida.com/business_operations

CFC-NIGP: Central Florida Chapter of NIGP
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FAPPO: Florida Association of Public Procurement Contractors
website: www.fappo.org

CGCC-NIGP: Central Gulf Coast Chapter of NIGP
website: www.cgccnigp.org

SEFL NIGP: Southeast Florida Chapter of NIGP
website: www.nigpsefl.org

NFPA: North Florida Procurement Association Chapter
website: www.nfpanigp.org

NIGP: National Institute of Governmental Purchasing
website: www.nigp.org

MIDFL: Mid Florida Chapter of NIGP
website: www.midflnigp.org

TB NIGP: Tampa Bay Chapter of NIGP
website: [HTTP://www.nigp-tampabay.org/](http://www.nigp-tampabay.org/)

GMC: Greater Miami Chapter of NIGP
website: www.nigpmiami.org

GCAGPO: Gulf Coast Association of Governmental Purchasing
website: www.gcagpo.org

SBAC NIGP: Sarasota Bay Area Chapter of NIGP
website: www.sarasotabaynigp.org

TAC NIGP: Tallahassee Area Chapter of NIGP
website: www.tacnigp.com

Needed to Confirm	CLASS		Needed to Confirm	CLASS
1 Day Classes			1 Day Classes	
15	Adding Value to the Procurement Process - ROAD 1 Day Class Members \$310.00 Non-Members \$410.00 Non-Accredited 8 Contact Hours		15	Preparing For and Surviving Internal Audits - INTAUD 1 Day Class Members \$310.00 Non-Members \$410.00 Non-Accredited 8 Contact Hours
15	Best Practices in Developing Public Construction Bid Documents - BPBD 1 Day Class Members \$310.00 Non-Members \$410.00 Non-Accredited 8 Contact Hours		15	Preparing for the Age of Licensing - LCEN 1 Day Class Members \$310.00 Non-Members \$410.00 Non-Accredited 8 Contact Hours
15	Category Management Strategies for the Public Sector - MSPS 1 Day Class Members \$310.00 Non-Members \$410.00 Non-Accredited 8 Contact Hours		15	Principals and Techniques of Problem Solving - PROB 1 Day Class Members \$310.00 Non-Members \$410.00 Non-Accredited 8 Contact Hours
15	Effective Decision Making - EDM 1 Day Class Members \$310.00 Non-Members \$410.00 Non-Accredited CEU's 0.7			Procurement Challenges: A Solution Seminar - PCSOL 1 Day Class Members \$310.00 Non-Members \$410.00 Non-Accredited 8 Contact Hours
15	Effective Management of Construction Contracts - EMCC 1 Day Class Members \$310.00 Non-Members \$410.00 Non-Accredited CEU's 0.7		15	Promoting the Procurement Function - PPF 1 Day Class Members \$310.00 Non-Members \$410.00 Non-Accredited 8 Contact Hours
10	Ethics: A Survival Kit for Public Procurement - ETH 1 Day Class Members \$310.00 Non-Members \$410.00 Non-Accredited 8 Contact Hours		10	Protests: Managing Options for Positive Results - PRP 1 Day Class Members \$310.00 Non-Members \$410.00 Accredited CEU's 0.7 - 8 Contact Hours
15	Financial Analysis For Procurement Professionals - FAFPP 1 Day Class Members \$310.00 Non-Members \$410.00 Non-Accredited 8 Contact Hours		15	Taking Costs Out of the Purchase- TCOP 1 Day Class Members \$310.00 Non-Members \$410.00 Non-Accredited 8 Contact Hours
15	How to Buy Performance Results - PBERF 1 Day Class Members \$310.00 Non-Members \$410.00 Non-Accredited CEU's 0.7		15	Tools for Ensuring Contractor Performance on Public Construction Projects - TOOLS 1 Day Class Members \$310.00 Non-Members \$410.00 Non-Accredited 8 Contact Hours

Needed to Confirm	CLASS	Needed to Confirm	CLASS
	1 Day Classes		1 Day Classes
15	Making the Contract Fit the Purchase - CFITP 1 Day Class Members \$310.00 Non-Members \$410.00 Non-Accredited 8 Contact Hours	15	Total Cost Analysis for Best Value Decisions - COSTANA 1 Day Class Members \$310.00 Non-Members \$410.00 Non-Accredited 8 Contact Hours
15	Managing Your End-Users and Suppliers: It's All About Relationships - MEU 1 Day Class Members \$310.00 Non-Members \$410.00 Non-Accredited 8 Contact Hours	15	When Bad Things Happen to Bids: Strategies for Ensuring a Successful Public Construction Project - BADBIDS 1 Day Class Members \$310.00 Non-Members \$410.00 Non-Accredited 8 Contact Hours
10	Practical Specification Writing - PSW 1 Day Class Members \$310.00 Non-Members \$410.00 Accredited CEU's 0.8 - 8 Contact Hours	15	World Class Procurement Practices - WCPP 1 Day Class Members \$310.00 Non-Members \$410.00 Non-Accredited 8 Contact Hours

Needed to Confirm	CLASS	Needed to Confirm
2 Day Classes		
6	<p style="text-align: center;"> Alternative Dispute Resolution - ADR 2 Day Class Members \$510.00 Non-Members \$710.00 Accredited CEU's 1.5 - 16 Contact Hours </p>	6
6	<p style="text-align: center;"> Capital Acquisitions - CAPAC 2 Day Class Members \$510.00 Non-Members \$710.00 Accredited CEU's 1.5 - 16 Contact Hours </p>	15
6	<p style="text-align: center;"> Contracting for Construction Services - CCS 2 Day Class Members \$510.00 Non-Members \$710.00 Accredited CEU's 1.5 - 16 Contact Hours </p>	15
6	<p style="text-align: center;"> Contracting for Public Sector Services - CPSS 2 Day Class Members \$510.00 Non-Members \$710.00 Non-Accredited 16 Contact Hours </p>	6
15	<p style="text-align: center;"> Contracting with Federal Funds/Grants "Intermediate" - CFFINT 2 Day Class Members \$510.00 Non-Members \$710.00 Non-Accredited 16 Contact Hours </p>	15
15	<p style="text-align: center;"> Contracting with Federal Funds/Grants "Advanced" -CFFADV 2 Day Class Members \$510.00 Non-Members \$710.00 Non-Accredited CEU's 1.5 </p>	6
6	<p style="text-align: center;"> CPPB Prep 2 Day Class Members \$510.00 Non-Members \$710.00 Non-Accredited 16 Contact Hours </p>	6
		6

CLASS		Needed to Confirm	CLASS	
2 Day Classes			3 Day Classes	
<p>CPPO Prep 2 Day Class Members \$510.00 Non-Members \$710.00 Non-Accredited 16 Contact Hours</p>		6	<p>Contract Administration in the Public Sector 3 Day Class Members \$715.00 Non-Members \$915.00 Accredited CEU's 2.3 - 24 Contact Hours</p>	Classed
<p>Effective Contract Writing - ECW 2 Day Class Members \$510.00 Non-Members \$710.00 Non-Accredited 16 Contact Hours</p>		6	<p>Developing and Managing Request for Proposals in the Public Sector 3 Day Class Members \$715.00 Non-Members \$915.00 Accredited CEU's 2.3 - 24 Contact Hours</p>	10
<p>FEMA: Procurement Requirements and Reimbursements 2 Day Class Members \$510.00 Non-Members \$710.00 Non-Accredited CEU's 1.5 - 16 Contact Hours</p>		6	<p>Introduction to Public Procurement - INTRO 3 Day Class Members \$715.00 Non-Members \$915.00 Accredited CEU's 2.3 - 24 Contact Hours</p>	10
<p>Fundamentals of Leadership & Management - FLM 2 Day Class Members \$510.00 Non-Members \$710.00 Accredited CEU's 1.5 - 16 Contact Hours</p>		6	<p>Legal Aspects of Public Procurement - LGL 3 Day Class Members \$715.00 Non-Members \$915.00 Accredited CEU's 2.3 - 24 Contact Hours</p>	10
<p>Get What you need through Successful Negotiation Strategies - GET 2 Day Class Members \$510.00 Non-Members \$710.00 Non-Accredited 16 Contact Hours</p>		6	<p>Sourcing in the Public Sector - SRC 3 Day Class Members \$715.00 Non-Members \$915.00 Accredited CEU's 2.3 - 24 Contact Hours</p>	15
<p>Logistics and Transportation - LOGTRAN 2 Day Class Members \$510.00 Non-Members \$710.00 Accredited CEU's 1.5 - 16 Contact Hours</p>		6	<p>Strategic Procurement Planning - PLNG 3 Day Class Members \$715.00 Non-Members \$915.00 Accredited CEU's 2.3 - 24 Contact Hours</p>	15
<p>Risk Management in Public Contracting - RISK 2 Day Class Members \$510.00 Non-Members \$710.00 Accredited CEU's 1.5 - 16 Contact Hours</p>				15
<p>Warehousing and Inventory Control - WIC 2 Day Class Members \$510.00 Non-Members \$710.00 Accredited CEU's 1.5 - 16 Contact Hours</p>				

Currently Not Available in 2017-2018

Introduction to Public Private Partnerships (P3s)
1 Day Class
Members \$310.00
Non-Members \$410.00

Performance Based Request For Proposals
1 Day Class
Members \$310.00
Non-Members \$410.00

Performance Management, Measurement and Metrics
1 Day Class
Members \$310.00
Non-Members \$410.00

Advancing your Negotiation Skills - GETADV
2 Day Class
Members \$510.00
Non-Members \$710.00
Non-Accredited
16 Contact Hours

Customer Service: The Key to Success in Public Procurement - CUST
2 Day Class
Members \$510.00
Non-Members \$710.00
Non-Accredited
16 Contact Hours

Get What you need through Successful Negotiation Strategies - GET
2 Day Class
Members \$510.00
Non-Members \$710.00
Non-Accredited
16 Contact Hours

