



Florida Association of Public Purchasing Officers

August 2005

Please check with your IT dept. to ensure your entities SPAM filters allow for FAPPO broadcast emails; also review and update your membership data/email in the 'Members Only' Section of www.fappo.org

Check out the **Professional Development Seminars** we have in store for you!

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Message from the President

**Message from the President
Russ Wetherington, CPPB, CPCM**

Dear Members,

By now, everyone should be back from their summer vacations and are in full swing for fiscal year closeout. The Board of Directors and Committee members met for the first time on June 24 at the Plaza Resort and Spa in Daytona Beach, home of this years Annual Conference and Trade Show.

Our Fall Workshop will be held on, October 27-28, 2005 in Daytona Beach at the Plaza Resort and Spa, 600 North Atlantic Blvd, Daytona Beach 32118. The program includes a full day of workshops and training on Thursday, October 27 with the president's reception on Thursday night starting at 7:00p.m., and an update on state contracts and etc., from State Purchasing on Friday, October 28. The registration fee, for the Fall Workshop is \$100. The room rate is \$95/night for reservations made by October 10, 2005. There are no guarantees on the rate if made after this date. The registration form and agenda is included in the newsletter.

Remember that your membership dues are due on June 1 every year and they are late if received after September 1. The current cost of membership dues is \$30 if paid before September 1 and is \$40 if paid after September 1, unless you are a new member.

FAPPO has signed an agreement with the State of Florida, Department of Management Services (DMS) to Co-Sponsor training classes for NIGP and State of Florida certification classes. What does this mean for our members?

Visit Our Website! www.fappo.org

Message from the President

(continued from page 1)

If your entity will not pay your test exam fee, and you take the NIGP classes that DMS has set up, the cost for the exam fee, is included in the cost for the classes. Also, FAPPO will schedule some of the State Certification classes to allow FAPPO members an opportunity to obtain, the State of Florida certification. These classes will be in addition to the NIGP classes we already have scheduled throughout the state.

Congratulations to Florida's Procurement Professionals and their entities for supporting their attendance at NIGP's Annual Forum in California. Florida again had the most attendees at the Forum. Also, congratulations go out to Cheryl Olson as one of the three finalists for the NIGP's Manager of the Year award, Southeast Florida Chapter of NIGP for receiving, the Large Chapter of the Year Award and Greater Miami Chapter of NIGP for receiving, the Mid-Size Chapter of the Year Award.

On behalf of the Board of Directors, current Officers and myself, we are looking forward to seeing you at the Fall Workshop in Daytona Beach, October 27-28, 2005.

Please feel free to contact me at anytime with your suggestions or comments by emailing me at: wetherington@polksheriff.org or by calling me at 863-413-2882 ext. 107.

Russ Wetherington, CPPB, CPCM
FAPPO President 2005-06

“Never try to defend your present position and situation. Choose to be a person who is on the offensive, not the defensive.”

New this Year:

Manager and Buyer of the Year Awards are new this year and are due on March 1, 2006. Please visit the web site to download the application.

Visit Our Website! www.fappo.org

WELCOME NEW MEMBERS

Inho Abdich, Purchasing Dept.

Sarasota Manatee Airport Auth
6000 Airport Circle
Sarasota, FL 34243-2105

Elena M. Blackiston, Purchasing Dept.

Sarasota Manatee Airport Auth
6000 Airport Circle
Sarasota, FL 34243-2105

Elena M. Blackiston, Purchasing Dept.

Town of Davie
6591 Orange Drive
Davie, FL 33314-3999

Peter Boers, C.P.M., Purchasing Dept.

City of Cape Coral
1015 Cultural Park Blvd
Cape Coral, FL 33990-1216

Tracy E. Carey, Purchasing Dept.

Port of Palm Beach
PO Box 9935
Riviera Beach, FL 33419-9935

Judith C. Chandler, Purchasing Dept

City of West Palm Beach
1045 Charlotte Ave
West Palm Beach, FL 33401-6203

Carmen L. Crane, Purchasing Dept.

FL - Dept. of Transportation -- Lake City
1109 S. Marion Ave., MS 2016
Lake City, FL 32025-5874

Brenda L. Godwin, Purchasing Dept

School Board of Santa Rosa County
6544 Firehouse Road
Milton, FL 32570-3411

Beverly L. Gordon, Purchasing Dept.

Martin County
2401 SE Monterey Road
Stuart, FL 34996-3322

Renee Hayes, Purchasing Dept.

School Board of Manatee County
2802-B 27th Street, E
Bradenton, FL 34208-9181

Nicole L. Holliday, Purchasing Dept.

Broward Community College
PO Box 2451
225 E. Las Olas Blvd.
Fort Lauderdale, FL 33301-2208

Charles W. Jackson, Purchasing Dept.

City of Daytona Beach
PO Box 2451
Daytona Beach, FL 32115-2451

Ed Klotz, Purchasing Dept.

City of North Port
5650 North Port Blvd.
North Port, FL 34287-3103

Joe Kreyling, Purchasing Dept.

Indian River County
1840 25th Street
Vero Beach, FL 32960-3365

Marilyn Laidler, Purchasing Dept.

City of Jacksonville
117 W. Duval Street, Suite 335
Jacksonville, FL 32202-3700

Benjamin W. Loving, Purchasing Dept

City of West Palm Beach
1045 Charlotte Ave.
West Palm Beach, FL 33401-6203

Al Miller, Purchasing Dept.

Hillsborough County - Water Dept.
925 E. Twiggs Street
Tampa, FL 33602-3532

Sally B. Morgan, Purchasing Dept.

FL - Dept. of Transportation -- Lake City
1109 S. Marion Ave., MS 2016
Lake City, FL 32025-5874

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Carolyn Raggi, Purchasing Dept.
School Board of Osceola County
817 Bill Beck Blvd.
Kissimmee, FL 34744-4495

Robert W. "Bo" Searce, Purchasing Dept.
FL - Dept. of Revenue
501 S. Calhoun St., Room 143 Carlton Bldg
Tallahassee, FL 32399-0100

Ben D. Scott, Purchasing Dept.
Columbia County
135 NE Hernando Ave., Room 203
Lake City, FL 32055-4006

Darlene Snowball, Purchasing Dept.
City of West Palm Beach
1045 Charlotte Ave.
West Palm Beach, FL 33401-6203

Chris Thompson, Purchasing Dept.
Lake County Clerk of Court
PO Box 7800
Tavares, FL 32778-7800

Hawiane Tidwell, Purchasing Dept
Marion County
521 SE 26th Court
Ocala, FL 34471-9187

David Vance, Purchasing Dept.
Hillsborough County - Water Dept.
925 E. Twiggs Street
Tampa, FL 33602-3532

Debra R. Williams, Purchasing Dept.
FL - Dept. of Transportation / Lake City
1109 S. Marion Ave., Mail Sta. 2015
Lake City, FL 32024-5874

Sherri A. Williams, Purchasing Dept.
Okaloosa County
602-C North Pearl Street
Crestview, FL 32536-2750

Kassandra E. Blissett, Pur. Dept
Town of Ponce Inlet
4680 S. Peninsula Drive
Ponce Inlet, FL 32127-7008

Tammy Bong, Purchasing Dept.
Flagler County
1200 E. Moody Blvd., #1
Bunnell, FL 32110-9384

Shirley Cano-Tai, Purchasing Dept.
City of Miramar
2300 Civic Center Place
Miramar, FL 33025-6577

Melody L. Fields, Purchasing Dept
Hardee County
205 Hanchey Road
Wauchula, FL 33873-2867

Abel Gomes, Purchasing Dept.
Seminole County
1101 E. 1st Street
Sanford, FL 32771-1468

Margie Gomez, Purchasing Dept.
City of Coral Gables
2800 SW 72nd Avenue
Miami, FL 33155-2804

Bonnie L. Hodge, Purchasing Dept.
City of Lake Wales
PO Box 1320
Lake Wales, FL 33859-1320

Robert L. Hunter, Purchasing Dept.
Seminole County
1101 E. 1st Street
Sanford, FL 32771-1468

William H. Johnson, Purch. Dept.
Seminole County
1101 E. 1st Street
Sanford, FL 32771-1468

Alicia P. March, Purchasing Dept.
City of Port St. Lucie
121 SW Port St. Lucie Blvd.
Port St. Lucie, FL 34984-5099

Rose Pasek, Purchasing Dept.
Pinellas County – Utilities
14 S. Ft. Harrison Ave., 5th Floor
Clearwater, FL 33756-5113

Danicka T. Ransom, Purch Dept.
Orange County
PO Drawer 2500
400 E. South Street
Orlando, FL 32801-2816

Cynthia M. Rios, Purchasing Dept.
Orange County
400 E. South Street
Orlando, FL 32801-2816

Debra A. Scott-McNeil, Purch. Dept.
School Board of Miami-Dade County
1450 NE 2nd Avenue
Miami, FL 33132-1394

Nicholas Sparta, Purchasing Dept.
School Board of Pinellas Co.– WPSC
11111 S. Belcher Road
Largo, FL 33773-5210

Christopher J. Thomas, Purch. Dept.
City of Plant City
302 W. Reynolds St.
Plant City, FL 33563-3216

Jessica M. Tutor, Purchasing Dept.
Sheriff's Office of Osceola County
2601 E. Irlo Bronson Hwy.
Kissimmee, FL 34744-4912

Robert E. Lloyd, CPCM, Purchasing Dept
US Dept. of State
4000 N. Andrews Ave.
Ft. Lauderdale, FL 33309-5242

Mary McGowen, Purchasing Dept.
Flagler County
1200 E. Moody Blvd., #1
Bunnell, FL 32110-9384

Pamela L. Paulk, Purchasing Dept.
Miami-Dade Expressway Authority
3790 NW 21st Street
Miami, FL 33142-6812

Robert G. Rast, Purchasing Dept
Sheriff's Office of Pinellas County
PO Drawer 2500
Largo, FL 33779-2500

Joe Rodriguez, Purchasing Dept.
City of Coral Gables
2800 SW 72nd Avenue
Miami, FL 33155-2804

Katrina Shisler, Purchasing Dept
Pinellas County - Utilities
14 S. Ft. Harrison Ave., 5th Floor
Clearwater, FL 33756-5113

Patti A. Tanner, Purchasing Dept.
Polk Community College
999 Avenue H, NE
Winter Haven, FL 33881-4299

Carolyn Marie Tubbs, Purchasing Dept
City of Miramar
2300 Civic Center Place
Miramar, FL 33025-6577

Kathy L. Vazquez, Purchasing Dept.
City of South Miami
6130 Sunset Drive
South Miami, FL 33143-5040

Marc D. Ventura, Purchasing Dept.
Orlando-Orange Co. Expressway Auth.
525 S. Magnolia Ave.
Orlando, FL 32801-4414

Maria Virquez, Purchasing Dept.
City of South Miami
6130 Sunset Drive
South Miami, FL 33143-5040

Dorothy Wheeler, Purchasing Dept.
City of Eustis
PO Drawer 68
Eustis, FL 32727-0068

Anita J. Zitzmann, Purchasing Dept.
Sheriff's Office of Pinellas County
PO Drawer 2500
Largo, FL 33779-2500

Debra Barkovich, Purchasing Dept.
City of Sarasota
111 S. Orange Ave.
Sarasota, FL 34236-5806

William J. Barnes, CPCM, Purchasing Dept.
City of Naples
270 Riverside Circle
Naples, FL 34102-1402

Robyn E. Cook, Purchasing Dept.
Sheriff's Office of Okeechobee County
504 NW 4th Street
Okeechobee, FL 34972-2502

Robert M. Dickey, C.P.M., A.P.P., Purchasing
Orlando Utilities Commission
5971 Pershing Avenue
Orlando, FL 32822-3881

Marilyn J. Domark, Purchasing Dept.
Palm Beach County
50 S. Military Trail, Suite 110
West Palm Beach, FL 33415-3199

Eric S. Engelmeyer, C.P.M., Purchasing Dept.
FL - Dept. of Health / Escambia Co.
1295 W. Fairfield Dr.
Pensacola, FL 32501-1107

Johanna Feickert, CPPB, PurchDept.
Highlands County
4320 George Blvd.
Sebring, FL 33875-5803

Kevin Frye, Purchasing Dept.
City of Tampa
306 E. Jackson Street, 2E
Tampa, FL 33602-5208

Dennis L. Hazellief, Purchasing Dept.
School Board of St. Lucie County
4204 Okeechobee Road
Ft. Pierce, FL 34947-5414

Sheryl C. Mattis, Purchasing Dept.
Broward County
115 S. Andrews Ave.
Fort Lauderdale, FL 33301-4804

Laura S. Mengel, Purchasing Dept.
Palm Beach County
50 S. Military Trail, Suite 110
West Palm Beach, FL 33415-3199

Randolph E. Merchant, Purchasing Dept.
Broward County
115 S. Andrews Ave.
Fort Lauderdale, FL 33301-4804

Kristen Monnett, Purchasing Dept.
Palm Beach County
50 S. Military Trail, Suite 110
West Palm Beach, FL 33415-3199

Mary Munro, Purchasing Dept.
City of Boynton Beach
100 E. Boynton Beach Blvd
Boynton Beach, FL 33425-3899

Earl W. Noll, III, Purchasing Dept.
Broward County
115 S. Andrews Ave.
Fort Lauderdale, FL 33301-4804

Joseph Outlaw, Purchasing Dept.
Purchasing Dept.
School Board of St. Johns County
40 Orange Street
St. Augustine, FL 32084-3633

Michael R. Seda, Purchasing Dept.
Palm Beach County
50 S. Military Trail, Suite 110
West Palm Beach, FL 33415-3199

David Norskov, Purchasing Dept.
Highlands County
4320 George Blvd.
Sebring, FL 33875-5803

Gerald "Jed" Secory, C.P.M., CPPO,
Purchasing Dept.
4320 George Blvd
Sebring, FL 33875-5803

Suzanne N. Steele, CPPB, Purchasing Dept
Pinellas County
400 S. Ft. Harrison Avenue
Clearwater, FL 33756-5113



FALL WORKSHOP

October 27 – 28, 2005

Plaza Spa & Resort, Daytona Beach, FL

THURSDAY, OCTOBER 27, 2005

Time Event Presenter

- 7:30 – 8:00 RegistrationDenise Schneider
Continental Breakfast
- 8:00 – 8:45 Opening SessionRuss Wetherington
AEP Awards.....Wayne Casper
- 8:45 – 10:15 Keynote SpeakerSteve Morgan
“Four Phases of Attitude”
- 10:15 – 10:30 BREAK
- 10:30 – 12:00 Break-Out Sessions
- 1) Florida Statutes for Local Governments.....Bobbie Marsala
2) Challenge of Change.....Steve Morgan
- 12:00 – 1:15 Lunch – Business Meeting
- 1:15 – 2:45 Break-Out Sessions
- 1) “Procurement Paradigm Paralysis: Recognizing and
Overcoming Resistance to Change”.....Beau Grant
2) “FAPPO Programs and Awards Workshop”Russ Wetherington, et. al.
- 2:45 – 3:00 BREAK
- 3:00 – 4:30 Break-Out Sessions
- 1) “Public Purchasing in Florida”Ken Hayslette
2) “Power Communications”Beau Grant
- 7:00 – 9:00 p.m. Presidential Reception

FALL WORKSHOP

October 27 – 28, 2005

Plaza Spa & Resort, Daytona Beach, FL

FRIDAY, OCTOBER 28, 2005

Time Event Presenter

7:30 – 8:00 Continental Breakfast

8:00 – 8:30 Opening SessionRuss Wetherington

8:30 – 8:40 Department of Management ServicesRuss Rothman, Chief

Emergency Network State Purchasing Operations

8:40 – 10:30 State Contract UpdatesCharles Covington, DMS Bureau Chief

Commodities Sourcing

Steve Hall, DMS Bureau Chief,

Technology, Office Equip & Services

10:30 – 11:15 BREAK

11:15 – 11:45 State Purchasing AgreementsRuss Rothman, Chief

State Certification Program State Purchasing Operations

11:45 – 12:00 Closing SessionRuss Wetherington

If you are a golf enthusiast, please feel free to join us for a golf outing after the conference at the LPGA Headquarters just west of Daytona Beach.

REGISTRATION AND INVOICE

Tax I.D. #59-2615678

FALL WORKSHOP

Time and Date: Thursday, October 27, 2005 - 8:30 a.m. to 4:30 p.m.

Friday, October 28, 2005 – 8:00 a.m. to 12:00 p.m.

Registration: \$100.00 - Lunch included on Thursday,

No refunds for registration after October 10, 2003

Casual Business Attire

Purchase Orders are not acceptable

Location: Plaza Resort and Spa

600 N. Atlantic Ave.

Daytona Beach, FL 32118

386-255-4471 (Reservations)

Reservations: The room rate is \$95.00 per night. Daily Parking: Free

Your reservation should be made directly with the hotel.

When making your reservation, please specify that you are attending the

FAPPO Fall Workshop.

The hotel room reservation cutoff deadline is October 10, 2005

Registration

Please type or print

Name: _____

Last Name First Name Nickname for Badge

Check (If Applicable): CPPO CPPB C.P.M. A.P.P. CPCM

Title: _____

Agency: _____

Address: _____ City: _____, FL Zip _____

Telephone: _____ Fax: _____ E-Mail: _____

IMPORTANT: Please fill in form completely, and return with your check payable to...

Florida Association of Public Purchasing Officers, Inc. or FAPPO, Inc.

In care of FAPPO's Treasurer:

Cheri Alexander, C.P.M., CPPB

Sarasota Manatee Airport Authority

6000 Airport Circle

Sarasota, FL 34243-2105

Office: 941-359-2770 ext. 4246 Fax: 941-359-5055 E-Mail: cheria@srq-airport.com

You may enter your information on line and then print

Florida Statutes on Procurement for Local Governments

by Bobbye Marsala, C.P.M., CPPB

Do you find yourself confused sometimes on exactly which parts of the Florida Statutes on procurement requirements apply to you as a local government agency? This is the first article in a series of FAPPO newsletter articles that will help you to understand what applies and what does not. For some of you, this might be elementary information; however, as we all know, a good refresher never hurt anyone.

Florida Statutes that are applicable (in part) to local government procurement include more than just Chapter 287. We will venture into many of these throughout the year which will include Chapter 255 for Construction; 218 for Public Bid Disclosure and Auditor Selection Requirements; 119 for Public Records, 274 for Surplus Property; Chapter 120 for Administrative Procedures; and the list goes on and on and on and . . .

The obvious Chapter for our first discussion will be Chapter 287 which is entitled: "Procurement of Personal Property and Services." It consists of Part I – Commodities, Insurance & Contractual Services (ss. 207.001-287.1345) and Part II – Means of Transport (ss. 287.14 – 287.20). We will concentrate this discussion on a portion of Part I and finalize this Chapter in the next edition of our newsletter.

To begin with when researching the Florida Statutes for information, the first thing that you need to do is to review the definitions of "Agency" in each Chapter; they are not all the same. The definition of "Agency" as defined by 287.012(1) reads as follows: *"Agency" means any of the various state officers, departments, boards, commissions, divisions, bureaus, and councils and any other unit of organization, however designated, of the executive branch of state government. "Agency" does not include the university and college boards of trustees or the state universities and colleges.* As you can see, there is no mention of local governments in this definition. This does not however, preclude local government agencies from voluntarily adopting F.S. 287, in whole or in part, as part of their own rules and regulations.

Section 287.055(2)(b) *"Agency" means the state, a state agency, a municipality, a political subdivision, a school district, or a school board. The term "agency" does not extend to a nongovernmental developer that contributes public facilities to a political subdivision under s. 380.06 or ss. 163.3220-163.3243.* In this situation, the State mandates that the Statutes for procurement of professional services through CCNA do apply to the local government agencies of which the statute has defined.

The next definition to be considered for your review is the term, "Eligible user" as defined in 287.012(12) *"Eligible user" means any person or entity authorized by the department pursuant to rule to purchase from state term contracts or to use the on-line procurement system.*

Ok - so now you say: "Who is *the department*?" That particular definition can be found under 287.012(10) which says *the "Department" means the Department of Management Services.* The statute defined "Eligible user" until 2002 and then the authority for the definition was given to the Department of Management Services (DMS) via the Florida Administrative Code rule 60A-1.005 which is broad enough to cover all county and local governments and schools in Florida. In short - if DMS expressly states who the *"Eligible user"* is in a particular Section, than the requirements of that Section will apply.

So that I don't get too wordy here, I will limit the rest of this month's discussion on a few additional portions of F.S. 287 which are applicable to certain local government agencies. F.S. 287.042(2)(c) which, for local government concerns, applies to water management districts. This Section requires that a bond be posted for a formal protest, and that the bond is made payable to the W.M.D. in the amount of 1% of the estimated contract amount for any action protesting a decision or intended decision pertaining to contracts.

Chapter 287.055 of which we have provided the Agency definition above includes the local governments of municipalities, political subdivisions, school districts and school boards. This particular Statute provides a specific detailed outline for the selection of services for: Professional architectural, engineering, landscape architectural or survey

and mapping services. It applies to procurements for these services when the estimate cost for construction exceeds \$250,000 (Category 5); or for a planning/study activity when the fee exceeds \$50,000 (Category 2). (NOTE: The specific categories for State purchasing threshold amounts are identified in 287.017.) Chapter 287.055 also contains detailed procedures to be followed for the selection of these type professional services, along with continuing consultant service selection and design-build requirements. This chapter is very important and is a much requested topic for seminar and training classes.

And last, but not least, for this month's issue is F.S. 287.056 gives authorization to "Eligible Users" (remember our definition above) to purchase from the State's purchasing agreements and State Term contracts and provides eligible users the authority to utilize the States' on-line procurement program (optional and for a fee of course).

As always, if you have any comments or questions on this or any other Statutes, please feel free to contact me at marsab@pbfl.org.

**DEPARTMENT OF MANAGEMENT SERVICES
BUREAU OF STATE PURCHASING**

FLORIDA STATE CONTRACTS UPDATE

NEW CONTRACTS RECENTLY AWARDED:

- 640-002-06-1, Tissues & Towels, Paper: New contract awarded to Dade Paper Company, effective August 4, 2005 through July 31, 2008. Average discount achieved is 56.1% off published retail price list.
- 725-330-05-1, Wireless Voice Services: New contract, awarded to Verizon Wireless effective May 11, 2005 through May 10, 2010. New contract features aggressive rates, excellent coverage, a no charge base cell phone unit, no activation charges and no cancellation charges.

CONTRACTS BEING RE-BID IN 2005 & 2006:

- 250-000-03-1, IT Hardware: Current contract effective through July 31, 2006. Commodity will be re-bid prior to expiration date.
- 600-340-03-1, Copying Equipment, Multifunctional & Special Application Devices is effective through May 20, 2006 and 730-100-03-1, Office Equipment, Facsimile Machines, Maintenance & Supplies is effective through September 30, 2005. Both contracts will be consolidated into one contract that will be titled Office and Copying Equipment (Multifunctional) which will be bid late 2005. Estimated effective date for new contract is March 15, 2006.
- 310-000-03-1, Envelopes, Kraft and White Wove. Current contract effective through October 9, 2005. Commodity will be re-bid prior to expiration date.
- 600-760-00-1, Mail Processing Equipment. Current contract effective through February 20, 2006. Commodity will be re-bid prior to expiration date.
- 425-001-01-1, Furniture, Office & Files: Current contract effective through March 31, 2006. Commodity will be re-bid prior to expiration date.
- 360-240-00-1, Carpet & Flooring Materials: Current contract effective through May 31, 2006. Commodity will be re-bid prior to expiration date.
- 030-040-03-1, Air Conditioners, Room Type Window/Wall Mount: Current contract effective through June 19, 2006. Commodity will be re-bid prior to expiration date.
- 740-650-04-1, Ice Making Machines: Current contract effective through July 29, 2006. Commodity will be re-bid prior to expiration date.
- 515-630-03-1, Lawn Equipment: Current contract effective through May 20, 2006. Commodity will be re-bid prior to expiration date.

- Automated External Defibrillators (AED's). This is a new state contract under development. Estimated effective date for new contract is January 1, 2006.

OTHER CONTRACT HIGHLIGHTS:

- UPDATE: There currently is no contract in place for Appliances (045-001-03-1). However the state purchasing agreement (SPA) team has awarded four new agreements to cover the same items originally offered on the state term contract.
- UPDATE: There currently is no contract in place for Scheduled Aircraft Transportation (991-840-02-1). This service will not be re-bid until early 2006 due to current market volatility.
- 445-001-03-1, Tools: Hand Held and Hand Held Power Tools, one of the most widely used and popular state contracts, was recently renewed for another year. Current contract is effective through July 29, 2006. All three awarded vendors [Grainger Industrial Supply, Distributor Tool X-Change, and Jim & Slim's Tool Supply] renewed at the same prices, terms and conditions.
- DID YOU KNOW? There's a state contract for pest control services? \$1.30 per 1000 sq ft per month awarded to Terminex International Company. Current contract is effective through May 2, 2010.
- DID YOU KNOW? There's a state contract for temporary employment services (991-460-04-1) awarded to multiple vendors located throughout the state of Florida? Current contract is effective through May 16, 2007.
- TIP: Benchmark your contracts. If your agency already has a bid in place for a good or service offered under a Florida State Contract, have your buyer compare pricing and benchmark how competitive your contract is.
- NEW: State Purchasing has enhanced the "Contract Message of the Day" web page and implemented a new State Purchasing Bulletin Board that is located at <http://dms.myflorida.com/dms/purchasing>. Here agencies and political subdivisions can find announcements related to: State Term Contracts, State Purchasing Agreements, and other important purchasing activities. When viewing the main list of messages, if a posting has more detail, there will be a hyperlink saying "more..." that will take you to the complete message. When visiting the bulletin board you will see all active messages. You will have the capability to filter this view by choosing a category. The current available categories are State Term Contracts, State Purchasing Agreements, Other, and Archived Messages. To obtain a tutorial on how to use this new feature, please contact Ron Brown at brownr@dms.state.fl.us.

In addition, we have also implemented an optional subscription service. This will allow users to subscribe to any page(s) desired within the <http://dms.myflorida.com> website and receive email notification of updates and changes to the selected page(s) (i.e. specific contracts and SPA's). Note: This does not include outside State of Florida agency website applications such as: Vendor Bid System (VBS), SPURView, MyFloridaMarketPlace (MFMP) Buyer, Sourcing & Vendor Registration.

- UPCOMING: In 2006 State Purchasing will be working to update and enhance the appearance of the state term contract website.

- TRAINING: State Purchasing offers different training and certification opportunities to state agencies and political subdivisions. For a list of upcoming classes, please go to: http://dms.myflorida.com/dms/purchasing/florida_s_public_purchasing_training_and_certification/current_training_schedule.

UPCOMING EVENTS

Event			
FAPPO Board Meeting 2005-06	October 26, 2005	to October 26, 2005	View Details
FAPPO Fall Workshop	October 27, 2005	to October 28, 2005	View Details
FAPPO Board Meeting 2005-06	February 10, 2006	to February 10, 2006	View Details
FAPPO Board Meeting 2005-06	April 24, 2006	to April 24, 2006	View Details
FAPPO Annual Conference and Trade Show	April 25, 2006	to April 28, 2006	View Details
Trade Show	April 26, 2006	to April 26, 2006	View Details

PROFESSIONAL DEVELOPMENT SEMINARS

CHECK OUT THE SEMINARS WE HAVE IN STORE FOR YOU!

Visit our Website at FAPPO.org for more information

Registration forms will be available at least 6 – 8 weeks prior to seminar dates

SOURCING IN THE PUBLIC SECTOR

Duration: 3-Day Seminar Contact hours: 24 hours UPPCC* Re-Certification points: 3

CEU Units**: 2.25

DATE.....July 18 – 20, 2005

LOCATION.....St Augustine, Florida

DESCRIPTION:

This course provides the participant with a comprehensive overview of the sourcing process within the public sector. Essential elements, including pre-sourcing planning, needs assessment, specifications, scope of work, deliverables, procurement strategies, value analysis, and internal control processes are explored. Determining the appropriate sourcing method, preparing the relevant sourcing invitation document, managing the acquisition process, evaluation of response submissions, and contract awards will also be explored. In addition, trends and technology developments and their effect of processes will be discussed.

PREREQUISITES:

Though no prerequisites are stipulated for this class, successful participants should have one to two years of public procurement experience prior to enrolling. Others may find completion of the NIGP Introduction to Public Procurement class, and the NIGP Planning, Scheduling and Requirements Analysis class to be of benefit

WHO SHOULD ATTEND:

Sourcing, by government organizations is a different and complex process, filled with rules, regulations, procedures, court decisions, conflict of interest prohibitions, and issues that can complicate and confound the lives of government officials charged with procurement responsibilities. This course is intended for those who want to learn how to navigate the process and increase their understanding of the critical issues that frame the concept of public sector sourcing and discusses future sourcing challenges. Procurement practitioners at all levels aspiring to public procurement professional certification, senior agency managers, suppliers, and internal customers who wish to understand their role in the public sector acquisition process are encouraged to attend.

SEMINAR LOCATION:

The Lightner Museum/City Hall

75 King Street

City Hall Commission Meeting Room

St. Augustine, Florida

Room Rate: Prior to 7/6/05 - \$99 per night 9% tax

Valet Parking: \$15.00 per day 6% tax

The \$10.00 plus tax Resort Fee is waived

HOTEL INFORMATION:

Casa Monica Hotel

Right across the street from the Lightner Museum/City Hall

St. Augustine Florida

Contact Person: Joe Burch

Ph: (904) 209-0152 / Fax (904)

COST.....Member: \$250.00 Non-Member: \$550.00

INTRODUCTION TO PUBLIC PROCUREMENT

Duration: 3-Day Seminar Contact hours: 24 hours UPPCC* Re-Certification points: 3

CEU Units**: 2.25

DATE.....August 22 – 24, 2005

LOCATION.....FORT MYERS, FLORIDA

DESCRIPTION:

The work of public procurement is no longer a clerical function performed independently by various people throughout different agencies or departments within a government entity. This class provides an overview of the ever-changing profession by identifying fundamental concepts that will affect procurement in the public sector.

PREREQUISITES:

There are no prerequisites for this class. Successful participants will either be new to the profession or have less than one year of experience and anyone employed in various positions within the government.

WHO SHOULD ATTEND:

This course is intended for individuals interested in an overview of procurement functions for the purpose of understanding the basic elements that underlie all areas of public procurement. Any government employee who has delegated authority to purchase good and services on behalf of the government should take advantage of this class. Discussion and content is relevant for those outside the profession, who are impacted by the public procurement environment.

SEMINAR LOCATION:

Class room TBD
Seminar Location:
3434 Hancock Bridge Parkway
3rd Floor
North Fort Myers, FL 33903

HOTEL INFORMATION:

Best Western
13021 N. Cleveland Avenue
North Fort Myers, FL 33903
Room Rate: \$69.00 per night
Phone: 239-997-5511

You must let them know that you are with FAPPO as there have been a block of rooms reserved for this seminar. You may also e-mail your request at sales@bestwesternwaterfront.com to the attention of Sandra Moxley.

COST: Member - \$250.00 / Non-Member - \$550.00

PLANNING, SCHEDULING AND REQUIREMENT ANALYSIS

Duration: 3-Day Seminar **Contact hours:** 24 hours **UPPCC* Re-Certification Points:** 3

CEU Units:** 2.25

DATE.....September 22 - 23, 2005

LOCATION.....CITY OF PALM BAY, FL

DESCRIPTION:

This course will cover strategic planning within an organization and the importance of its relationship to procurement planning. Planning models will be discussed as will public sector budgeting. Developing key partnerships within the organization in requirements determination will be explored, as this will lead to the development of proper specifications. Pricing strategies employed in the public sector such as cost analysis and life cycle costing will also be covered.

PREREQUISITES:

Though no prerequisites are stipulated for this class, successful participants should have at least one year of public procurement experience prior to enrollment. Those without applicable experience may find this class more beneficial after having taken the NIGP Introduction to Public Purchasing.

WHO SHOULD ATTEND:

This introduction to the strategic planning/procurement planning process will be valuable to all public procurement professionals who are interested in developing strategic working relationships with end users in their organizations. This course will be beneficial to every public procurement professional attempting to advance in the field and develop their knowledge, skills and abilities relative to procurement's strategic position within an organization. In light of the broad nature of the text, many of the concepts may be of special interest to the practicing public administrator and public procurement professionals.

SEMINAR LOCATION:

Class Room & Location
City of Palm Bay Municipal Complex
Police Training Room
130 Malabar Road, S.E.
Palm Bay, FL 32901

HOTEL INFORMATION:

TBD

COST: Member - \$250.00 / Non-Member - \$550.00

DEVELOPING AND MANAGING REQUESTS FOR PROPOSALS IN THE PUBLIC SECTOR

Duration: 3-Day Seminar **Contact hours:** 24 hours **UPPCC* Re-Certification Points:** 3

CEU Units:** 2.25

DATE: OCTOBER 5 – 7, 2005

LOCATION: SARASOTA, FLORIDA

DESCRIPTION:

This course is uniquely designed to prepare procurement professionals to use the RFP process to its maximum potential. The class agenda will identify the process, offer a key understanding of the elements of the proposal and ascertain ways in which the document can be used to its full capability. Pitfalls and success stories will make the class relevant and applicable when planning to incorporate this type of solicitation into the government process.

PREREQUISITES:

Though no prerequisites are stipulated for this class, successful participants should have at least one year of public procurement experience prior to enrollment.

WHO SHOULD ATTEND:

Designed for procurement professionals that are entrenched in the competitive process this in-depth study of RFPs, from development through evaluation, will be enlightening. Major topics to be covered include managing the process, evaluating submissions, negotiations and an overview of the subsequent contract. Those interested in gaining a thorough understanding of the process and its implications for successful public procurement should be encouraged to attend. Team leaders, committee members, contract administrators and procurement managers and any other procurement professional interested in achieving "best value" during this acquisition process should register.

SEMINAR LOCATION:

Sarasota, Florida
Dan McClure Auditorium
5900 Airport Auditorium Lane
Sarasota Bradenton International Airport
Sarasota, FL 34243

HOTEL INFORMATION:

Comfort Inn Airport
5000 N. Tamiami Trail (US 41)
Sarasota, FL 34243
Room Rate: \$69.00 per night
Phone: 941-351-7734

COST: Member - \$300.00 / Non-Member - \$550.00

GET WHAT YOU NEED THROUGH SUCCESSFUL NEGOTIATION STRATEGIES

Duration: 2-Day Seminar **Contact hours:** 16 hours **UPPCC* Re-Certification Points:** 2

CEU Units:** 1.5

DATE: NOVEMBER 17 & 18, 2005

LOCATION: CITY OF WINTER PARK, FLORIDA

DESCRIPTION:

This seminar will introduce students to some of the best principles used in negotiating. It will cover characteristics of a good negotiator; critical elements in every negotiation, basic strategies, tactics used for and against you, how to overcome negative attacks, and especially how to read the other person. You will learn how to create a win-win situation.

PREREQUISITES:

None

WHO SHOULD ATTEND:

Any Public Procurement Professionals involved in negotiations.

SEMINAR LOCATION:

City of Winter Park
Golf Course Club House
761 Old England Ave
Winter Park, 32789

HOTEL INFORMATION:

TBD

COST: Member - \$350.00 / Non-Member - \$350.00

FAPPO

Membership Application / Dues Invoice

June 1, 2005 to May 31, 2006

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Your annual copy of the Membership Directory will be available in December from the FAPPO website as downloadable PDF files, unless you mark a box (above) for a CD or a hard copy version.

For information,, contact the Membership Directory Chairperson:

Wendy Geltch,, C.P.M., CPPO / 863--297--1083 / wgeltch@polk.edu

www.fappo.org

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FAPPO OFFICERS, 2005-2006

President

Russ Wetherington, CPPB, CPCM
863-413-2882 ext 107
rwetherington@polksheriff.org

Vice President

David Nash, CPPO, CPPB
954-828-7816 (Ph.) 954-828-7897 (Fax)
dnash@fortlauderdale.gov

Treasurer

Cheri Alexander, C.P.M., CPPB
941-359-2770 x 4246 941-359-5055 (Fax)
cheria@srq-airport.com

Secretary

Denise K Schneider, C.P.M., CPPB
321-397-3000 x208 321-397-0395 (Fax)
denise.schneider@chsfl.org

Visit our website! www.fappo.org

Florida Association of Public Purchasing Officers

c/o Sarasota Bradenton Intl. Airport (SRQ)
6000 Airport Circle
Sarasota, FL 34243

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