



# Florida Association of Public Purchasing Officers

May 2007

*Message From the President*

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Our 40<sup>th</sup> Annual Spring Conference & Trade Show was held April 30<sup>th</sup> to May 3, 2007 at the Bahia Mar Beach Resort in Fort Lauderdale. More than 290 registrants made the **"Journey to Learning"** and participated in the various classes and activities. We were blessed with great weather the whole week for our outside events and only a few minor snags occurred in the program. My thanks go out to all of the many committee members who contributed to our success.

Our trade show was a sellout with all 202 spaces taken. By all indications, it was a complete success and Joel Mariani and his committee are to be commended for all of the hard work they did. I was extremely fortunate to have Joel spearhead this event as his organizational skills were put to the test and he passed with flying colors. Joel actually had a waiting list of over 50 vendors that wanted a booth and couldn't get one. As a small token of my appreciation, he was named the recipient of this year's Volunteer of the Year Award during the conference banquet.

Warren Geltch made an excellent presentation of our strategic planning initiative during the conference. I was so excited to see more than 20 people step up to the plate and volunteer to serve on the four committees identified as part of the strategic plan that I actually had goose bumps on my arms. Those committees are charged with fleshing out the goals and objectives to make the plan a reality. It was a great day for the Association. More details about this effort are included elsewhere in this newsletter.

We have not been so fortunate with the Request for Proposals for the selection of an Executive Director. Only one proposal was received and the pricing was too much for the association to absorb at this time. The issue has been tabled for further discussion at the next board meeting on June 22 in Sarasota. My thanks to Russ Wetherington for spearheading this effort and for all of those board members who contributed their input to the RFP.

As I close out my service as your President, I am extremely grateful for the opportunity to have served as an officer of FAPPO. When Kirk

Continued—Page 2

## FAPPO OFFICERS

David Nash — President

Cheri Alexander — Vice President

Denise Schneider — Treasurer

Marian Howe — Secretary

## ***New Members***

JOANN DORVAL, GAINESVILLE REGIONAL UTILITIES  
KARI KENNEDY, LEE COUNTY BOCC  
CARLOS SCULL, MIAMI DADE COUNTY –DPM  
MARTHA PEREZ, MIAMI DADE COUNTY – DPM  
JIM MUNN, MIAMI DADE COUNTY – DPM  
MARK RIPLEY, MIAMI DADE COUNTY – DPM  
MELISSOL ADAMES, MIAMI DADE COUNTY – DPM  
RENE GUERRERO, MIAMI DADE COUNTY – DPM  
BRIDGITTE MORTIER, MIAMI DADE COUNTY – DPM  
MAGGIE REYNALDOS, MIAMI DADE COUNTY – DPM  
JENNIFER SANCHEZ, MIAMI DADE COUNTY – DPM  
FRANCIS CHALLENGER, MIAMI DADE COUNTY – DPM  
MARCUS ELLIOTT, CITIZENS PROPERTY INSURANCE CORP.  
BRIDGET PELL, CITY OF ST. CLOUD  
LOUIS MITCHUM, DUVAL COUNTY PUBLIC SCHOOLS  
MARYANN BERCHIOLLI, BROWARD COUNTY BOCC  
ANTHONY CARIVEAU, BROWARD COUNTY BOCC  
OSVALDO ORTIZ, BROWARD COUNTY WATER & WASTEWATER SERVICES  
ANGELA SALINAS, TOWN OF DAVIE  
RUTH LENTZ, KISSIMMEE UTILITY AUTHORITY  
JACQUE DANIELS, DESOTO COUNTY BOCC  
JOANN DORBAL, GAINESVILLE REGIONAL UTILITIES  
KARI KENNEDY, LEE COUNTY BOCC

# ***WELCOME TO FAPPO!***

### **Message from the President.... Continued**

Buffington first asked me some six years ago if I'd consider running, I was shocked. The thought had never crossed my mind. With further encouragement from others in the Association, I decided to run for office at the 2003 conference in West Palm Beach. It has been an interesting journey. I have had many highs and lows, met some fantastic people around the country and been awed by the generosity of those who have helped me. I owe an enormous debt of gratitude to my wife, Beverly, whose constant support and encouragement this past year were crucial to the completion of my term.

I'd also like to thank the other officers, Cheri Alexander, Denise Schneider and Marian Howe for their invaluable assistance. They jokingly refer to themselves as "The Girls", but they continue the long line of fine women who have served and continue to serve this Association. I could not have asked for better partners this year. Please continue to get involved and help them carry on the work that needs to be done to keep FAPPO the best it can be. Thank you all.

Respectfully,

**Dave**

David E. Nash, CPPO, CPPB

Visit Our Website! [www.fappo.org](http://www.fappo.org)

*Message From the In-Coming President*

Dear Members:

As your incoming president, I'm thrilled about the opportunities that the Board has planned for the next 12 months, including the 2007 Fall Workshop and 2008 Spring Conference, which will be held in Sarasota. Most of the committee positions have been filled for the new incoming Executive Board. The Board is made up of dedicated individuals who have volunteered themselves to do what it takes to meet the needs of our association and to be a leader in the cause for professionalism. We are looking forward to serving over the next 12 months. I would like to take this opportunity to express my sincere appreciation to everyone that has contributed to the success of FAPPO and our many conferences and workshops. Our association has had great fortune in being able to rely on the voluntary efforts and goodwill of its members, and the financial support of 250+ entities that are represented to make us the strongest and best independently run purchasing and contracting association in the country. During the term of office of our immediate past president, David Nash, we have seen our association's ranks swell to over 1,000 members, second only in size to the California Association of Public Purchasing Officers.

During the next year, my goals include three major areas of concentration: 1) Implementing a Public Relations/Marketing Director to promote purchasing and provide outreach to NACO and League of Cities, etc., an outreach program to educate the leadership of non-member and member entities on the benefits of membership in FAPPO, and 2) Continued emphasis on Professional Development and certification of our membership, and 3) Continued support and development of FAPPO's strategic plan.

Please share your thoughts, [cheri.alexander@srq-airport.com](mailto:cheri.alexander@srq-airport.com)

The new Executive Board will be meeting in late June to establish the budget for the upcoming year and to begin full-scale implementation of the Professional Development Plan. I encourage you to contact Laurie Victory, CPPB ([lvictory@cityftmyers.com](mailto:lvictory@cityftmyers.com)) who is our Professional Development Chair for 2007-08, and volunteer to be a site coordinator for an upcoming seminar. If there is a need in your part of the state for a particular class or seminar, let her know as soon as possible. The class registration fee for the site coordinator, or someone else in your agency, will be waived – not a bad deal for those with a limited budget and a need for training.

In closing, the Fall Workshop is scheduled for October 9, 2007 - October 11, 2007 with the Board meeting on Monday, October 8<sup>th</sup>. We will be scheduling a 3-day and 2-day Florida State Certification class in conjunction with Florida DMS. The Annual Spring Conference and Trade Show is scheduled for April 21-25, 2008. Both events will be held at the Hyatt Sarasota on Sarasota Bay. The room rate will be \$129.00/night/single or double. Be sure to mark your calendars early.

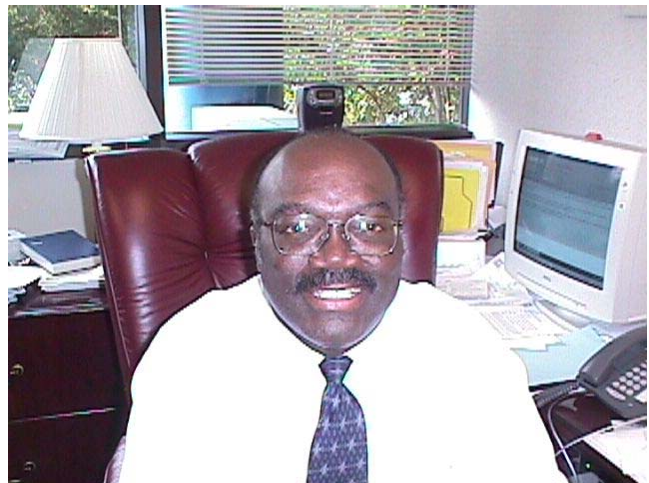
Look forward to seeing you soon!

*Cheri*

Cheri Alexander, C.P.M., CPPB  
FAPPO President 2007-08

**New Secretary**

With the succession of Cheri Alexander as President, Johnny Richardson, CPPO, CFCM, was elected Secretary at the Spring Conference in Ft. Lauderdale. Johnny is the Manager of the Purchasing and Contracts Division for Orange County. He has worked for Orange County for approximately 13 years, the past seven as the purchasing manager. This division manages the county's procurement program, including all construction and architect-engineer requirements. He has a Masters in Management from Webster University and an undergraduate degree from Park College. He served on the Board of the National Purchasing Institute and presented at the NIGP Forum. He also serves on the Guardian Care Nursing and Rehabilitation Center and the YMCA Black Achiever Boards.



## NEW CERTIFICATIONS



**THOMAS J. BARTOL, CPPO**  
Division Director  
St. Johns River WMD—Palatka



**KATHRYN S. DAVIDE, CPPB**  
Senior Purchasing Tech—South FL Water Management District

**CELIA E. KLING, CPPB**  
Procurement Quality Assurance Specialist—St. Johns River Water Mgmt District

**JONATHAN MAYES, CPPB**  
Warehouse Manager—City of Venice

**TAMMY L. MOAD, CPPB**  
Technical Procurement Spec—Lee County Clerk of Courts

**DAVID NORSKOV, CPPB**  
General Services/Purchasing Assistant Director – Highlands County

## CAREER OPPORTUNITIES

### POSITION

Purchasing Agent  
Procurement Manager  
Purchasing Manager  
Purchasing Specialist  
Procurement Analyst  
Purchasing Supervisor  
Procurement Director  
Materials Manager  
Purchasing Agent I

### ENTITY

School District of Palm Beach County  
Nassau County BOCC  
Florida Virtual School ([www.flvs.net](http://www.flvs.net))  
City of Winter Park—Utility Administration  
City of Titusville  
Solid Waste Authority of Palm Beach County  
Orlando-Orange Cty Expressway Authority  
City of New Smyrna Beach—Utilities  
Sheriff's Office of Broward County

# **Awards Given at 40<sup>th</sup> Annual Conference**

## **Distinguished Service Awards**

**Presented to:**

**Barbara Kuhl, C.P.M. for her past service as an officer of the Association and a member of the Award of Excellence in Procurement Committee.**

**Wayne Casper, C.P.M., CPPC for his many years of service to the Association and the procurement profession as Chairman of the Award of Excellence in Procurement Committee.**

## **Volunteer of the Year Award**

**Presented to:**

**Joel Mariani, C.P.M. whose organizational skills and untiring efforts contributed to a very successful trade show.**

## **Above and Beyond Award**

**Presented to:**

**Tammy Hodgkins, CPPB and Denise Lipscomb for their generous contribution of time and effort in creating this year's membership directory.**

**CONGRATULATIONS!!**

# 2007 ENTITY & BEST PRACTICES AWARDS

Congratulations to this year's winners of FAPPO Entity Awards and Best Practices Awards! This year, twelve entities distinguished themselves by meeting the rigid standards required to meet the annual FAPPO Entity Award, and three entities provided innovative and cost cutting ideas that won FAPPO Best Practice Awards.

## Congratulations to the following Winners!

### Entity Award Winners:

- Broward County Board of County Commissioners Purchasing Division
- City of Boca Raton Purchasing Division
- City of Lakeland Purchasing & Stores Division
- City of Port St. Lucie Office of Management & Budget
- County of Volusia Purchasing & Contracts Division
- Escambia County Office of Purchasing
- Orange County Board of County Commissioners Purchasing & Contracts Division
- Osceola County Procurement Services Office
- Polk Community College Purchasing Department
- School District of Volusia County Purchasing & Warehousing Services
- Seminole County Purchasing & Contracts Division
- South Florida Regional Transportation Authority

### Best Practices Winners:

- **Broward County Board of County Commissioners Purchasing Division**  
Innovative Cost Savings – Bagged Ice Contracting for Hurricane Preparedness
- **Osceola County Procurement Services Office**  
Potential Cost Savings for Developing Template Service Agreements
- **Seminole County Purchasing & Contracts Division**  
“Out of the Box” award for Developing a Plan Holder’s Registration System

# MEMBERSHIP APPLICATION NEWS

MEMBERSHIP DUES WILL INCREASE FOR 2007/2008 TO  
\$50.00

## CHANGES TO THE MEMBERSHIP APPLICATION

Enclosed in this newsletter is the NEW membership application form. Please **DO NOT** use the previous year's application!

Changes to the form include:

- NEW mailing address
- Highlighted areas, which members are to check
- Area for providing a previous last name

## DID YOU KNOW.....

FAPPO members may select one of three (3) methods for receiving their MEMBERSHIP DIRECTORY!!!

- **Download** the Membership Directory from the FAPPO website
- Receive the Membership Directory on a **CD**
- Receive the Membership Directory in **HARD COPY**

**How you decide to receive the membership directory is up to you!**

**To receive your Membership Directory on a CD or in Hard Copy format members must:**

- **Check the appropriate box on the membership application; and**
- **Submit and pay for your membership NO LATER than November 30, 2007.**



Florida Association of Public Purchasing Officers

Membership Application / Dues Invoice June 1, 2007 through May 31, 2008

Please type or print

Name: Last First M.I.

Previous Last Name, if any:

Certification: CPPO CPPB C.P.M. A.P.P. Other:

Title:

Entity:

Address:

City: FL Zip+4:

Telephone: Fax:

EMail:

Website:

Include Entity's Purchasing Home Page, if applicable

Check all that apply: Renewal Institutional Membership / Entity Check New Member Personal Membership / Personal Check

Regular or Associate Member: \$ 50.00 Late Fee (after Sept. 1\*): \$ 10.00 \* Late Fees do not pertain to New Members

Dues paid by Check #: [ ]

Membership Directory on CD \*Membership Directory in Hard Copy

Your annual copy of the Membership Directory will be available in December from the FAPPO website as downloadable PDF files, unless you mark a box (above) for a CD or a hard copy version.

\* Membership fees must be paid prior to November 30, 2007 for your information to be included in the membership directory.

www.fappo.org FAPPO's FEIN: 59-2615678

Please fill in this form completely, and return with your check (no credit cards) payable to ...

Florida Association of Public Purchasing Officers, Inc. or FAPPO, Inc. to:

Marian Howe, CPPO, CPPB FAPPO Treasurer PO Box 511275 Punta Gorda, Florida 33951-1275



# CALENDAR OF CURRENT EVENTS

DATES	EVENT	DESCRIPTION/INFORMATION
5/31/07	AEP Award Submittals Due	NPI's AEP Award
6/1/07	2007-2008 Dues	Dues for 2007—2008 will be increased to \$50.00 per member as voted on at the 2006 Annual Conference

## LOOK AHEAD

DATES	EVENT	DESCRIPTION
8/4/07— 8/8/07	NIGP Forum	Hartford, Connecticut
10/1/2007	2007-2008 Dues	Dues paid after 10/1/2007 will incur a \$10.00 late fee ****PAY EARLY****
6/22/07, 10/8/07, 2/8/08, 4/21/08	Board of Director's Meeting	Sarasota Hyatt—Cut off dates for hotel reservations: June—5/21/07; October (Workshop) —9/8/07; February—1/7/08; April (Conference) - 3/31/08
10/9/07— 10/11/07	2007 Fall Workshop	Sarasota Hyatt - Cut off dates for hotel reservations: September 8, 2008
4/21/08— 4/25/08	2008—41st Annual Conference & Trade Show	Sarasota Hyatt—Cut off dates for hotel reservations: March 31, 2008

## TRADE SHOW WINNERS!!

**\$1,500.00 CRUISE - RUTH LENTZ**

**Registration to 2008 FAPPO Annual Conference - Monica Powery**

**Marlin Game Tickets - Jacque Daniels**

Visit Our Website! [www.fappo.org](http://www.fappo.org) for  
Additional Event Information

# STRATEGIC PLAN UPDATE

## Strategic Planning Session

On March 10, 2007, ten board members met in Orlando in order to develop a strategic plan for FAPPO. A facilitator from the City of Lakeland named Ed Hacker led the group through the process. The first part of the session dealt with reviewing the Strengths, Weaknesses, Opportunities and Threats identified from members' input.

### Strengths:

1. Many talented and dedicated people.
  2. Great value for the money – membership and conference fees.
  3. Trade show and vendor relations.
  4. Professional development and educational programs.
  5. Networking.
- Board members, committees and many members are committed to FAPPO's success.

### Weaknesses:

1. Lack of member involvement on committees and as officers.
  2. Learning curve with annual change in leadership.
  3. Limited resources; part time volunteers.
  4. No mentoring program.
  5. Minimal conference locations.
  6. Recognition of members.
- Lack of member input.

### Opportunities:

1. Executive Director.
  2. Encourage member involvement.
  3. Mentor and educate.
  4. E-business opportunities.
  5. Increase M/WBE networking.
  6. Strengthen relationships between agencies.
  7. Increase credibility and professionalism.
- Evaluate organizational structure.

### Threats:

1. Budget constraints/budget outlook.
2. Members' work schedules.
3. Dependence on trade shows.
4. Dependence on volunteers.
5. Competition from NIGP and its chapters.
6. Conference locations and adequate facilities.
7. Frequent changes in FAPPO leadership.

# STRATEGIC PLAN UPDATE—CONT

## Continued

The group then took a look at what were the Core Values of FAPPO:

1. Commitment to Ethics
2. Commitment to Integrity
3. Commitment to Professionalism
4. Commitment to Diversity
5. Commitment to Education and Professional Growth
6. Commitment to Members: Customer Service Driven

A Vision was developed:

**To be the leading professional association promoting the best  
practices of public procurement.**

And a Mission Statement:

**FAPPO exists to promote the achievement of excellence in public procurement through  
education, certification, professional development and networking of its membership.**

And finally, the group developed a list of Strategic Priorities:

1. Customer Focus
2. Professional Development and Education
3. Fiscal Management
4. Member Participation

Some of the things to be looked at under each of these priorities are as follows:

1. Customer Focus

- a. Website
- b. Recognition Venues/Guidelines
- c. Vendor Relations
- d. Legislation
- e. Networking opportunities
- f. Organizational Relationships

2. Professional Development

- a. Process Implementation of the Professional Development Plan
- b. Development of Organizational Leadership
- c. Member certification

3. Fiscal Management

- a. Revenue Generation
- b. Credit Card Usage
- c. Membership Dues

# STRATEGIC PLAN UPDATE—CONT

## 3. Fiscal Management—Continued

- a. Budget Issues
- b. Investments
- c. Conference Locations

## 4. Member Participation

- a. Committee Involvement
- b. Networking
- c. Human Resource Management

Warren Geltch, who has volunteered to act as overall coordinator for this effort, made a presentation on this whole process at the annual conference. At the conclusion of his presentation, over 20 attendees volunteered to serve on the committees associated with each of the strategic priorities. Their task is to develop action plans and performance objectives to further the aims of the strategic plan. A listing of the committee members follows. The aims of the Strategic Plan have also been incorporated into the By-laws and this revision is detailed elsewhere in the newsletter.

**Would You Like to Get Involved????**

**TURN THE PAGE!!**

Visit Our Website! [www.fappo.org](http://www.fappo.org)

# STRATEGIC PLAN UPDATE—CONT

## Strategic Plan Committee Members

At the 40<sup>th</sup> Annual Conference, the following committee teams were completed:

### **Strategic Planning Coordinator** Warren Geltch

- **Professional Development**

**Board Liaison...**Wendy Geltch

**Team Leader...**Greg Herlean

Karen Walbridge

Pam Thompson

Bobbye Marsala

Barbara Kuhl

Neil McDonald

- **Customer Focus**

**Board Liaison...**Rhonda Scott

**Team Leader...**Denise Schneider (will appoint an assistant team leader)

Mark Raiford

Patty Hobbs

Steve Carnell

Nora Lauder milk

Sally Bergman

- **Fiscal Management**

**Liaison...**Russ Wetherington

**Team Leader...**David Bennett

John Klatt

Conrad Ailstock

Rebecca Begley

Rey Palma

Barb Conboy

- **Member Participation**

**Board Liaison...**Janet Sheehan

**Team Leader...**Cindy Talamantez

Dora Allison

Angela Goldwire

Sheila Faircloth

Gloria Garcia

### **The Plan:**

- Team leaders are to collect ideas from team members and complete their brainstorming in about one month. Ideas should be consolidated to a reasonable number, eliminate duplication, and make a final list.
- Once the lists are completed, they will be forwarded to Warren to insure that there is no duplication of effort by any of the teams.
- Each team will then proceed with each of their action plans. Each action plan should include a cost to implement, savings estimate if implemented, and/or an estimate of revenue to be generated. Additionally, each action plan should contain corresponding performance measures that will be used to determine whether we are reaching our goals for each action plan.
- Each team will report their action plans and corresponding performance measures to the Board at the fall Board meeting in about six (6) months.

**CONTACT PAMILA THOMPSON ([pthompson@miamigardens-fl.gov](mailto:pthompson@miamigardens-fl.gov)) TO GET INVOLVED!**

# BY-LAWS REVISION

## By-Laws Revision

The following changes to the By-laws were approved by the membership on May 2, 2007, during the 40<sup>th</sup> Annual Conference.

### ARTICLE II – Guiding Principles

#### Section 1: Mission

FAPPO exists to promote the achievement of excellence in public procurement through education, certification, professional development and networking of its membership.

#### Section 2: Vision

To be the leading professional association promoting the best practices of public procurement.

#### Section 3: Core Values

FAPPO leadership shall adhere to the following core values:

- a. Commitment to Ethics
- b. Commitment to Integrity
- c. Commitment to Professionalism
- d. Commitment to Diversity
- e. Commitment to Education and Professional Growth
- f. Commitment to Members: Customer Service Driven

#### Section 4: Strategic Priorities

The Board of Directors will establish a strategic plan for the association to support the Association's guiding principles. The strategic plan will be revised periodically to meet the needs of the organization.

To achieve these goals, FAPPO will maintain the following Strategic Priorities:

- a. Customer Focus
- b. Professional Development and Education
- c. Fiscal Management
- d. Member Participation

Visit Our Website! [www.fappo.org](http://www.fappo.org)

# PROFESSIONAL DEVELOPMENT

The Seminar Schedule for the Florida Association of Public Purchasing Officials has been set through September 2007 and the full schedule can be viewed on the FAPPO website at [www.fappo.org](http://www.fappo.org). Working on various aspects of the schedule and committee tasks are the following Professional Development Committee members:

Janet Sheehan, CPPB, Lee County Board of Commissioners

Laurie Victory, CPPB, City of Fort Myers

Carrie Woodell, CFCM, A.P.P., City of Winter Park

Karen Walbridge, C.P.M., CPPB, Broward County Board of Commissioners

Marian Reed in Seminole County has done excellent work and has been a very busy seminar coordinator since an instructor could not be found for the May 9 – 11 “Sourcing in the Public Sector” Seminar. The Sourcing Seminar was then postponed to June 11 – 13 and Marian again secured the Seminole County Training Center only to be told that no instructor could be found for the June Class. Marian is for a third time securing a seminar site - - this time the Seminole County Community Services Department in Sanford - - for the third attempt to hold this Sourcing Seminar on July 16, 17 and 18. Another LEAP Series Seminar, “Legal Aspects of Purchasing”, is being presented June 13 – 15 at the Central Florida Community College in Ocala. In September, the School District of Osceola County will provide the setting for “Developing and Managing RFPs” in Kissimmee.

The Professional Development Committee is working with FAPPO members across the state to offer LEAP Certification seminars and other classes of interest to public purchasers. FAPPO offers its members subsidized seminar rates for three-day LEAP Series seminars which prepare members seeking professional certification. Seminar Site coordinators receive their registration free of charge.

If you would like to coordinate a FAPPO seminar or if FAPPO members in your area would benefit from an NIGP seminar which has not yet been scheduled, please call Karen Walbridge, Professional Development Chair, at 954-357-7306 (phone) or [kwalbridge@broward.org](mailto:kwalbridge@broward.org) (e-mail) and we will work with you to provide these important classes in your area.

VISIT THE PRO-D LINK

[http://www.fappo.org/pro\\_development\\_results.asp](http://www.fappo.org/pro_development_results.asp)



# Florida Association of Public Purchasing Officers

## PROFESSIONAL DEVELOPMENT REGISTRATION FORM

Tax I.D. Number 59-2615678

Check Desired Course (s)	Instructor	Title	Location	Dates	Cost
	To be announced	Sourcing in the Public Sector—LEAP SERIES	Lee County Training Facility—North Fort Myers	May 9- 11, 2007 (Postponed to June 11-13, 2007)  (Postponed again to July 16 – 18, 2007)	M \$300.00 N \$550.00
	To be announced	Legal Aspects of Purchasing-LEAP SERIES	Central Florida Community College – Ocala	June 13- 15, 2007	M \$300.00 N \$550.00
	To be announced	Developing and Managing RFPs – LEAP Series	Osceola County School District Building- Kissimmee	September 12 -14, 2007	M \$300.00 N \$550.00

Please check one: M -- Member

N – Non-Member

Name: \_\_\_\_\_ Date: \_\_\_\_\_

Entity: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_, FL Zip \_\_\_\_\_

Telephone: (\_\_\_\_\_) \_\_\_\_\_ Facsimile: (\_\_\_\_\_) \_\_\_\_\_

E-mail Address: \_\_\_\_\_

Payment arrangements must be made in advance.

Make checks payable to: Florida Association of Public Purchasing Officers, Inc.

Tax I.D. Number 59-2615678

Note: Mail registration form and payment (No Purchase Orders/Credit Cards) to:  
Karen Walbridge, C.P.M. CPPB—Purchasing Agent IV—Negotiation Coordinator  
Broward County Purchasing Division  
115 S. Andrews Ave, Fort Lauderdale, FL 33301-4804

Phone: 954-357-7306

Fax: 954-357-8535

e-mail: [kwalbridge@broward.org](mailto:kwalbridge@broward.org)



# CELEBRATING 40 YEARS!



## 40th Annual FAPPO Conference

At the 40th Annual Conference, members celebrated FAPPO's Ruby Anniversary with a night in Oz and a "Journey to Learning" down the yellow brick road. Kudos to **Banquet Chair Bobbi Palmer** for the concept and the decorations.

**NIGP**  
**61<sup>st</sup> Annual**  
**Forum and**  
**Products Exposition**



**August 5 - 9 2006**  
[WWW.NIGP-TAMPABAY.ORG](http://WWW.NIGP-TAMPABAY.ORG)

April 25, 2007

David E. Nash, CPPO, CPPB  
President  
Florida Association of Public Purchasing Officers  
100 N. Andrews Ave.  
Fort Lauderdale, FL 33301-1016

Dear David:

On behalf of the Tampa Bay Area Chapter of NIGP, please accept our thanks for your support of the 2006 NIGP Forum and Products Exposition through your kind donation. Your generosity helped to make the event very successful. In fact, last year's Forum registered the highest attendance in the Institute's 61-year history.

Enclosed is a plaque expressing our gratitude, please accept it as a small token of our appreciation. Again, many thanks for your support in making NIGP's 61<sup>st</sup> Annual Forum and Products Exposition a success!

**NIGP Tampa Bay Area Chapter**  
**Host Committee**

Louis S. Moore CPPO, CPPB  
Forum Chairman  
[louis.moore@stpete.org](mailto:louis.moore@stpete.org)

Lula F. Banks, Ed.D, CPPO, CPPB  
Forum Vice Chairman  
[banksi@hillsboroughcounty.org](mailto:banksi@hillsboroughcounty.org)

Cathy Bartolotti  
Co-Chair, Transportation  
[cathy.bartolotti@tampagov.net](mailto:cathy.bartolotti@tampagov.net)

Kendal E. Capaz, CPPO, CPPB  
Co-Chair, Volunteers  
[kendal.capaz@tampagov.net](mailto:kendal.capaz@tampagov.net)

Barbara Grilli, C.P.M.  
Co-Chair, Communications  
[barbara.grilli@stpete.org](mailto:barbara.grilli@stpete.org)

Jay Jackus, CPPO, CPPB  
Co-Chair, Social Events  
[jackusj@hillsboroughcounty.org](mailto:jackusj@hillsboroughcounty.org)

Vonda Melchior, C.P.M., CPPB  
Co-Chair, Local Information  
[vmelchior@hccfl.edu](mailto:vmelchior@hccfl.edu)

Greg Spearman, CPPO  
Co-Chair, Host Relations  
[gregory.spearman@tampagov.net](mailto:gregory.spearman@tampagov.net)

Sincerely,

Louis Moore CPPO, CPPB  
Chairman,  
2006 Forum Host Committee

LM:ajsh

# IN-COMING OFFICERS

**President Cheri Alexander, C.P.M., CPPB**  
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**Secretary Johnny Richardson**  
Purchasing Manager  
Orange County BOCC  
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# OUTGOING COMMITTEE MEMBERS

## Advertising/Sponsor

Chair—Barbara Kuhl, C.P.M.  
Cheryl Olson, C.P.M., CPM

## Banquet Chair

Bobbi Palmer, CPPB

## By-Laws Chair

Rhonda Scott, C.P.M., CPPO

## Credit Card Committee Chair

Nora Laudermilk, CPPB

## Education Committee—

Chair Pro D—Karen Walbridge,  
C.P.M., CPPB

Janet Sheehan, CPPB—Seminar  
Coordinator

Carrie Woodell, CFCM, A.P.P.  
Seminar Coordinator

Laurie Victory, CPPB, Scholarships

## Entity Awards Chair

Keith Glatz, CPPO

## Ex Director Search Com

Chair—Russ Wetherington, CPM,  
CPPB, CPCM

David Nash, CPPO, CPPB

Cheri Alexander, C.P.M., CPPB

Denise Schneider, C.P.M., CPPB

Marian Howe, CPPO, CPPB

John Klatt, C.P.M., CPPO

Conrad Ailstock, CPPO, CPPB

## Fall Workshop Chair—Rey Palma

## Finance Committee

Chair—John Klatt, C.P.M., CPPO

Conrad Ailstock, CPPO, CPPB

## First Timers Chair

Nora Laudermilk, CPPB

## Food Service Chair

Vernetha Green, CPPB

## Golf Tournament Chair

Rick Andrews, CPPB

**Historian**—Wendy Geltch, C.P.M.  
CPPO

**Hospitality Chair**—Johnny Richard-  
son, CPPO, CFCM

## Legislative Affairs Chair -

Kirk Buffington, C.P.M., CPPO, MBA

**Membership Directory**—Chair—  
Tammy Hodgins, CPPB, FCPA

Denise Lipscomb

## Membership Recruiting

Chair—Saundra Brady, CPPB

Josephine Grosch

## Nominating Chair

Cheri Alexander, C.P.M., CPPB

**NPI Awards**—Sr. Rep— Bobbye

Marsala C.P.M., CPPO, CPPB

Jr. Rep—Cheryl Olson, C.P.M., CPM

**Parliamentarian**—Dick Cummings,  
CPPO

## Past President—

Russ Wetherington, CPM, CPPB,  
CPCM

**Photography Chair**—Leane  
Suominen

## Presidential Advisors

Kirk Buffington, C.P.M., CPPO, MBA

Wendy Geltch, C.P.M. CPPO

Nora Laudermilk, CPPB

Bobbye Marsala C.P.M. CPPO,  
CPPB

## Presidential Advisors—cont

Russ Wetherington, CPM, CPPB,  
CPCM

## Program Chair

Cheri Alexander, C.P.M., CPPB

## Resolution/Awards Chair

Walter Pryor, CPPO

## Sergeant-at-Arms—VACANT

**Special Events**—Gail Dixon, CPPB

## State Procurement/DMS Liaison

Bobbye Marsala C.P.M. CPPO,  
CPPB

## State Procurement/DMS Rep

David Bennett, MBA, CPPO, CPPB,  
FCPM, FCN, FCCM, PMP

## Strategic Planning Committee

Mark Raiford, CPPB

Rhonda Scott, C.P.M., CPPO

## Trade Show Committee

Chair— Joel Mariani, C.P.M., A.P.P.

Co-Chair—Malcolm Wilson, CPPO,  
MPA

Irene Costa, CPPB

Connie Guzzi, CPPB

Carol Hollins

Debra Lambert, CPPB

Yasmin Teja, C.P.M., CPPO

## Transportation Chair

Pamila Thompson, CPPO, CPPB

**VIP Chair**—Spencer Shambray,  
CPPB

## Volunteer Coordinator

Pamila Thompson, CPPO, CPPB

**Website Liaison**—Steven Saposnik,  
C.P.M., A.P.P.

Are you interested in serving on a committee?  
Contact an Officer or Committee Member for information.