



Florida Association of Public Purchasing Officers

February 2007

Message From the President

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Our 40th Annual Spring Conference & Trade Show will be held April 30th to May 3, 2007 at the Bahia Mar Beach Resort in Fort Lauderdale. The cost for early registration by February 28, 2007 will be \$275. After that date, the cost will be \$300. Cheri Alexander has fleshed out the initial schedule and it's available in this issue and on the FAPPO website. The Registration Form is also available at both places.

The room rate at the Bahia Mar is \$135 per night. This is \$10 below the contracted room rate and FAPPO is subsidizing the difference for the nights of the conference only. Please keep this in mind if you intend to come in a few days early or stay a few extra days after the conference to attend the Air Show the following weekend.

Our trade show registrations are approaching 140 vendors as this is written. Joel Mariani and his committee have done an excellent job. There are still booths available if you have vendors in your area that you think may find this event of interest. Please direct them to the FAPPO website where more information is available.

There will be a Golf Tournament held in conjunction with the annual conference on Sunday afternoon, April 29th at Inverrary Country Club. The cost is \$70 per person, which includes lunch, greens fees and prizes. The tournament is open to members and vendors so get your registration in right away. You can put your own team together or we will match you up with a group. The Registration Form is available in this newsletter and on the FAPPO website.

We have created an Ambassadors program in order to have people available to assist with various duties during the annual conference. These duties may include answering questions, introducing speakers, providing A/V assistance, running an errand or assisting with a host of those little chores that always come up. Ambassadors will be identified by a special badge. If you are interesting in being an Ambassador, check off the space on your conference registration form or contact Pam Thompson at pthompson@miamigardens-fl.gov.

There have been less than a dozen strategic planning input forms submitted to Mark Raiford mark.raiford@lakelandgov.net so I am extending the deadline until March 6th. The form is available for download on the website at www.fappo.org/docs/Worksheets-StratPlanFappo.doc. It's also included in this issue of the newsletter. This is an opportunity for everyone to participate in

Continued—Page 2

FAPPO OFFICERS

David Nash—President

Denise Schneider—Treasurer

Cheri Alexander—Vice President

Marian Howe—Secretary

New Members

Shaun Jackson, CCM, Citizens property Insurance Corporation
Carolyn Cusano, Polk County BOCC
Kristy Stevens, City of Stuart
Evelyn Caravella, City of North Port
Terri Gould, City of North Port
Alison Brackins, City of Orlando
Joseph Espinosa, Orlando Utilities Commission
Lynn Alli, CPPB, Marion County EMS Alliance
Victoria Morris, Marion County EMS Alliance
Diane LeRay, CPPB, City of Lauderdale Lakes
Joanne Stevens, Lee County BOCC
Noreen Lundberg, 20th Judicial Circuit Courts of Florida

WELCOME TO FAPPO!

HONORARY MEMBERSHIPS

During the February 9th Board of Directors meeting, the Board approved Requests for Honorary Membership for the following members:

Bernadette Hitchins, City of Winter Park, retiring March 15, 2007.

J. Michael Davis, Solid Waste Authority of PB County, retiring August 1, 2007.

***DON'T FORGET YOUR FAPPO FAMILY &
CONGRATULATIONS!***

Message from the President.... Continued

the process and help us develop a plan that can guide us through the next 4-5 years. Please take a moment to look at the form and if you have even one thought, write it on the last page and send it to Mark. It could be something we really need to get us going.

The deadline for the FAPPO Entity Awards Program is approaching on March 9th. The application is available on the website at www.fappo.org/awardsindex.html. This is a great opportunity for agencies to seek recognition and demonstrate their value to their internal and external customers. Questions about the program may be directed to Keith Glatz at keithg@tamarac.org.

Dave

David E. Nash, CPPO, CPPB

Visit Our Website! www.fappo.org

DEADLINES!!!!

There are several deadlines related to FAPPO and they are quickly approaching!!!!

FEBRUARY 28, 2007—EARLY BIRD REGISTRATION for the 40th Annual Conference & Trade Show. Register on or before February 28th to receive a \$25.00 discount per attendee!

MARCH 6, 2007— Completed STRATEGIC PLANNING INPUT FORMS are due to Mark Raiford (mark.raiford@lakelandgov.net)

MARCH 9, 2007—5:00 P.M.— 2007 FAPPO AWARD FOR EXCELLENCE AND BEST PRACTICE IN PUBLIC PROCUREMENT

MAY 31, 2007—NPI AEP AWARD SUBMISSION

APRIL 30, 2007—NOMINATIONS FOR SECRETARY FAPPO is seeking nominations for Secretary for the upcoming year!! Please complete the NOMINATION FORM (page 19) if you know someone or you would be interested in putting your name in the hat.

Message From the Treasurer:

Register early for the Spring Conference to take advantage of the \$25 discount! **Checks must be dated no later than Feb. 28th to get the discount.** All correspondence needs to be mailed to the FAPPO PO box.

FAPPO
c/o Denise Schneider, Treasurer
PO Box 280
Goldenrod, FL 32733-0280

I am leaving the Children's Home Society of Florida, so if you need to contact me, please call me on my cell phone: 407-923-0858. **Temporary** fax or email correspondence: Marian Howe—email mhowe@ci.punta-gorda.fl.us and fax (941) 575-3340.

Visit Our Website! www.fappo.org

CALENDAR OF CURRENT EVENTS

DATES	EVENT	DESCRIPTION/INFORMATION
3/9/07	Entity/Best Practice Submittals Due	Revised submission form is available on www.FAPPO.org
3/10/07	Strategic Planning Session	Board will meet to formulate a strategic plan for FAPPO
4/29/07	Board of Director's Meeting	Bahia Mar Beach Resort Fort Lauderdale, FL
4/30/07— 5/3/07	40th Annual Conference and Trade Show	Bahia Mar Beach Resort Fort Lauderdale, FL

LOOK AHEAD

DATES	EVENT	DESCRIPTION
5/31/07	AEP Award Submittals Due	NPI's AEP award submittal
6/1/07	2007—2008 Dues	Dues for 2007—2008 will be increased to \$50.00 per member as voted on at the 2006 Annual Conference
8/4/07— 8/8/07	NIGP Forum	Hartford, Connecticut
10/1/2007	2007-2008 Dues	Dues paid after 10/1/2007 will incur a \$10.00 late fee ****PAY EARLY****
6/22/07, 10/8/07, 2/8/08, 4/21/08	Board of Director's Meeting	Sarasota Hyatt—Cut off dates for hotel reservations: June—5/21/07; October (Workshop) —9/8/07; February—1/7/08; April (Conference) - 3/31/08
10/9/07— 10/11/07	2007 Fall Workshop	Sarasota Hyatt - Cut off dates for hotel reservations: September 8, 2008
4/21/08— 4/25/08	2008—41st Annual Conference & Trade Show	Sarasota Hyatt Cut off dates for hotel reservations: March 31, 2008

Visit Our Website! www.fappo.org for
Additional Event Information

VOLUNTEER!

The success of FAPPO depends on our members volunteering their expertise and services. Contact Pam Thompson, Volunteer Coordinator if you are interested in volunteering.

Pamila Thompson, CPPO, CPPB
pthompson@miamigardens-fl.gov
(305) 622-8000

Be a Volunteer!

Speaking of Volunteering.....

FAPPO has created an Ambassadors program for volunteers to help out at the 40th Annual Conference and Trade Show. Each Ambassador will be easily identifiable by a special badge or pin so that they can assist other conference attendees by answering questions, introducing speakers, running errands, and pitching in wherever possible to help out with the 1001 things that are needed to put on a great conference. If you're interested in helping us out, check the box on your registration form or contact Pam Thompson at 305-622-8000 or pthompson@miamigardens-fl.gov.

Cheri Alexander, Vice President is seeking FAPPO members to volunteer for committees for her term as President of 6/2007 through 5/2008! Interested members may contact Pamila Thompson to state their interest in volunteering!

NOTES OF INTEREST

FAPPO dues for 2007-2008 will increase to \$50.00 per year per member as voted on by the General Members in April 2006.

BEST VALUE!!!! Early registration for the 40th Annual Conference and Trade Show will save your entity \$25.00 per registration! Do what we do best and register EARLY. Registration must be paid on or before February 28, 2007

CURRENT COMMITTEES LIST IS AVAILABLE AT
http://www.fappo.org/committee_directory.asp

CAREER OPPORTUNITIES

POSITION	ENTITY
Contract Administrator	Orange County BOCC, Facilities Management
Office Manager IV/Purchasing Specialist	Polk County Board of County Commissioners
Procurement Specialist II	City of Sarasota
Purchasing Coordinator	City of Tarpon Springs
Sr Procurement Specialist	City of Miami
Asst Director—Purchasing Services	Miami Dade College
Buyer I	City of Boca Raton

Want to advertise a Career Opportunity for your Entity? Visit the [FAPPO Member Center](#) and log on using your User Name and Password. Please note that you will be responsible for updating and removing the postings. If you need assistance to post or delete a position, contact Steven Saposnik, C.P.M., A.P.P, Web Site Liaison at saposnik@fau.edu.

NEW CERTIFICATIONS



Inho Abdich, CPPB

Buyer—Sarasota Manatee Airport Authority

Edward Rader, CPPB

Buyer—Marion County Public Schools

Diane Reed, CPPB

Senior Contracts Analyst—Seminole County

Constance Rozier, CPPB

Procurement Professional—St Johns River Water Management District

Donna Sapp, CPPB

Purchasing Specialist—School District of St Lucie County

Sharlene Solis, CPPB

Purchasing Agent—Central Florida Community College

Congratulations on Your Achievement!

Visit Our Website! www.fappo.org

ENTITY AWARDS

2007 Entity Awards & Best Practices Awards – Something for Everyone!

Is your Purchasing organization “leading the pack” in the public purchasing profession? Have you done something “out of the box” this year that is unique to the profession? Would you like to share your success with the profession as a whole? If your answer is “yes”, then the 2007 FAPPO Entity Awards program is the perfect vehicle to trumpet your successes to all of your professional FAPPO colleagues.

The FAPPO Entity Awards program recognizes Achievements in Excellence, and Best Practices by any member public procurement agency. If you think you qualify, FAPPO has made it extremely easy. Simply download the application located on the FAPPO Home Page, and then document your answers to each of the questions per the instructions.

This year, to achieve recognition as a winner of the Achievement in Excellence Award, there is potential to score up to a total of 166 points, with a minimum score of 124 points (75%) required to qualify in seven different areas.

And since best practices can fall into many categories, we have completely re-vamped this year’s Best Practices Award. There are now three (3) separate categories for winners:

Innovation in the Purchasing Process – This award will spotlight a unique achievement in how we do our job. Innovations in practices, technology, creative use of existing technology, and /or best practices that promote effectiveness or a positive change or impact in the purchasing process. This category is for “out of the box” innovation.

Cost Savings – Best practices that promote cost savings for the Entity, either in terms of lower product/ service costs, or lower administrative costs. Innovative techniques that improve the level of economy for the entity, or promote greater efficiency for the entire purchasing process will be considered in this area.

Contribution to the Advancement of Community, your Entity, or the Public Purchasing Profession – This award will focus on best practices that contribute to the overall social good, or that promote professionalism in public purchasing. This category reflects those practices that add value to the overall purchasing process and contribute to the overall good of the community or towards the achievement of the goals of the entity.

You do NOT have to specify a category when submitting your essay. Entries will be judged, and placed into the most appropriate categories.

In addition, the winners of Entity Awards, and the Best Practices Awards will be recognized at the opening ceremonies this year, to provide an opportunity for all members attending to view the winning entries, or talk with the award winners.

So, don’t delay, act today! Applications for the FAPPO Award of Excellence and Best Practice Awards must be submitted by no later than **Friday, March 9, 2007 at 5:00 p.m.** to Keith Glatz, CPPO, Purchasing and Contracts Manager for the City of Tamarac Purchasing Division, 7525 NW 88th Avenue, Tamarac, Florida 33321.

VISIT THE ENTITY AWARDS LINK

<http://www.fappo.org/awardsindex.html>



Florida Association of Public Purchasing Officers

PROFESSIONAL DEVELOPMENT REGISTRATION FORM Tax I.D. Number 59-2615678

Check Desired Course (s)	Instructor	Title	Location	Dates	Cost
	Tony Ellis, CPPO	Get What You Need Through Successful Negotiation Strategies	City of Winter Park—Rachel D. Murrah Civic Center	February 7 and 8, 2007- 8:00 AM – 5:00 PM	M \$490.00 N \$600.00
	Ken Hayslette, CPPO	Developing and Managing RFP's – LEAP SERIES	Lee County Training Facility—North Fort Myers	March 21 – 23, 2007- 8:00 AM – 5:00 PM	M \$300.00 N \$550.00
	Larry Barden, CPPO	Contracting for General Construction Services	Hollywood Beach Community Center	April 20, 2007	M \$100.00 N \$125.00
	To be announced	Legal Aspects of Purchasing— LEAP SERIES	Central FL Community College-Ocala	June 13—15, 2007	M \$300.00 N \$550.00

Please check one: **M -- Member** **N – Non-Member**

Name: _____ Date: _____

Entity: _____

Address: _____

City: _____, FL Zip _____

Telephone: (_____) _____ Facsimile: (_____) _____

E-mail Address: _____

Payment arrangements must be made in advance. Make checks payable to: Florida Association of Public Purchasing Officers, Inc.

Note: Mail registration form and payment (No Purchase Orders/Credit Cards) to:
Karen Walbridge, C.P.M. CPPB—Purchasing Agent III Specialist—Broward County Purchasing Division
115 S. Andrews Ave, Fort Lauderdale, FL 33301-4804

Phone: 954-357-5946 Fax: 954-357-8535 e-mail: kwalbridge@broward.org

STATE UPDATE

We are pleased to announce that Charles W. Covington has been appointed Director of State Purchasing. Charles joined the Department in March, 2004 as Bureau Chief for Commodity Sourcing and Contracting. He has been serving as Interim Director for the Division since November 2006, in addition to his regular duties as Bureau Chief for Information Technology Sourcing and Contracting.

Charles is an invaluable member of the DMS Senior Management Team. He is an active member of the National Institute of Governmental Purchasing, the Florida Association of Public Purchasing Officers and the National Association of State Procurement Officials. Charles has received the UPPCC's Certified Professional Public Buyer (CPPB) designation. He is also a Florida Certified Purchasing Agent, Florida Certified Contract Negotiator and, Florida Certified Contract Manager.

Prior to joining the Department, Charles retired from International Paper Company after a 35 year career in Sales, Marketing and Supply Chain Management. In his last position with International Paper Company Charles served as Global Director for Supply Chain Management.

We are also pleased to announce that Stu Potlock has been named Bureau Chief for Information Technology Sourcing and Contracting. Stu's purchasing background includes private sector experience in the hospitality industry as well as State Government experience with the Florida Departments of Law Enforcement, Corrections, DMS, Division of State Purchasing and the Florida Legislature. Stu has been very active in supporting education and professional development among his fellow purchasing professionals by serving as Vice President of the Tallahassee Area Chapter of NIGP in 2005 and simultaneously served as Chairman of the Chapter's Education and Professional Development Committee. He received the 2005 NIGP President's Distinguished Service Award for serving in these roles and for outstanding service in organizing the Chapter's 2005 Florida Purchasing Conference Education Program. During the Fall Semester of 2006 he served as an Adjunct Lecturer at the Florida State University, College of Business by teaching the undergraduate course, "Purchasing and Supply Chain Management".

We are also pleased to announce that Spencer Kraemer has been named as the new State Purchasing Governance Manager. Spencer joined DMS as an Assistant General Counsel in 2004 and has provided legal counsel to the Division of State Purchasing, the Division of Real Estate Development and Management and the Division of Retirement. He has served as the Department's Presiding Officer for informal hearings and has represented the Department before DOAH, the State Retirement Commission, and courts of appeal. Spencer received his J.D. from Tulane Law School, an M.S.P.H from Tulane and a B.S.B.A from the University of Florida. He attended negotiations training at Harvard and has experience representing the Department on ITN negotiation teams. Most recently, Spencer was involved in a project to develop a consolidated headquarters facility for the United States Southern Command through the use of a complex private financing module and was responsible for negotiating the ground lease which was ultimately executed in January, 2007.

We are also pleased to announce that Cyndee Sams has been named as the State Purchasing Customer Service Manager. Cyndee joined the Department of Management Services in 2002 after a 10 year Law Enforcement career at the county level supervising Emergency 911 dispatchers. She was assigned to the Office of Organizational Development where she was a member of a cross functional team that researched and developed the State Purchasing Training and Certification program that is used today. Upon the completion of the training program being created she was transferred to State Purchasing to administer the program for them.

We are also pleased to announce that Shane Strum has joined DMS as Deputy Secretary of Business Operations. Shane has a strong background in business development, and corporate and government affairs. A resident of Broward County, Shane served in the position of marketing manager, then corporate and government affairs, for the Huizenga School of Business and Entrepreneurship at Nova Southeastern University. Most recently, he served as Director of Business Development for Blue Frog Solutions, a South Florida technology company. Shane will be resigning from his appointment as Chairman of the South Broward Hospital District Board of Commissioners which oversees five Broward Hospitals. In his new position, Shane will oversee the divisions of State Purchasing, Real Estate Development, Special Services and the Office of Supplier Diversity. Shane received his BA in Political Science from the University of Alabama and MBA from Nova Southeastern.

Continued on next page

State Update—Continued

We are also pleased to announce that Rich Ramos has joined the Department as Director of the Office of Efficient Government. Rich comes to the Department from the Attorney General's office where he served as Policy Director and Deputy Director of External Affairs. Rich's background prior to entering state government includes serving as Director of Government Relations for Charter Schools USA, Executive Director for the Republican Party of Broward County, Vice President of Ultimate Sports Management Inc., and Special Assistant/District Office Administrator for Congressman Raymond J. McGrath. Rich completed his studies in Political Science at Florida Atlantic University.

State Purchasing Bureau Reports:

Team 1 - Transportation and Energy:

- Fuel Card: The new Fuel Card Program will be fully implemented within all State agencies by April 1st. At that time, it will be offered to all other eligible users.
- Automobiles & Light Trucks: The new contract went into effect on 01/12/07.
- Medium & Heavy Trucks: We anticipate a new contract will be in place by mid-March. However, be aware that new models probably won't be on the market in time to meet June 30 delivery deadlines.

Team 2 – Furnishings and Institutional Supplies:

- Food Service Operations: posted renewal through June 30, 2008. State Purchasing does not plan to re-solicit this category.
- Office Furniture & Files: reviewing manufacturers for addition to contract. Expect adjustments in April/May.
- Educational/Institutional Furniture: current contract expires 2/20/07. New contract (34 vendors) will be posted on-line next week.
- Library Furniture: current contract expires 2/20/07. New contract (25 vendors) will be posted on-line next week.

Team 3 – MRO and Law Enforcement:

- Ammunition: This contract was amended with lower prices on 1/31/07.
- Body Armor: This contract was amended with new products and lower prices on 2/9/07 and 2/15/07.
- Tools: We are currently working with Grainger to refine catalog options.
- Can Liners: The new contract became effective 01/01/07 through 12/31/09.

Team 4 – IT and Telecommunications:

- Copying & Fax Machines STC: We are currently working with Toshiba to revise the ordering instructions.
- Principal Technology – Microsoft: The Current Expires on 3/31/2007 but, will be renewed.
- Live Scan Electronic Fingerprint Stations Solicitation: We are currently working with FDLE to finalize the solicitation documents.
- New Wireless Voice/Data Solicitation: We are currently working with EITS to develop technical specifications.

Team 5 – Office Equipment Travel and Support:

- Library Materials: The new contract went into place on 3/1/07.
- Mail Processing Equipment: The new contract with Modular Mailing and Pitney Bowes will be effective 2/21/07.
- Laboratory Supplies: The new contract is scheduled for award on 2/22/07.
- Office Paper: This contract has been renewed.
- Defibrillators: This contract has been renewed.

Team 6 – Special Programs

- The new ITN for Bridge, Property and Business Interruption for FDOT (closes Feb 21, 07).
- The new Temporary Employment Staffing ITB (Closes April 10, 2007).
- Computer Software Training contract (expiring 07/19/2007) and may be renewed.
- Electronic Data Processing Equipment Insurance: We anticipate launching this solicitation in March 07.
- Pride Furniture pricing increases (on some items) 10% to be posted in March.

Team 7 – SPA and Special Services:

- Training ITN: Signed contract for PMP training on February 2, 2007.
- Continuing negotiations with NIGP regarding a new Training Contract: We anticipate having a contract by the end of February.



FAPPO - 40th ANNUAL CONFERENCE



"JOURNEY TO LEARNING"

SUNDAY, APRIL 29, 2007

<u>TIME</u>	<u>ROOM / LOCATION</u>
9:00 am – 4:00 pm.....	Board of Directors Meeting
12:00 pm – 19 th hole	FAPPO Golf Tournament
5:00 pm – 6:30 pm.....	Early Registration
6:30 pm – 9:00 pm.....	Presidential Reception

MONDAY, APRIL 30, 2007

<u>TIME</u>	<u>SUBJECT / SPEAKER</u>	<u>ROOM / LOCATION</u>
7:30 am – 8:30 am	Registration (Continental breakfast provided)	
8:00 am – 8:40 am	First-Timers Orientation	
8:45 am – 10:00 am	<p>ROUNDTABLE DISCUSSION- STATE UPDATE 4-5 DMS Staff members to discuss state contracts (new, renewals, changes) and questions/comments from FAPPO membership Co-Moderators: David Bennett, MBA, CPPO, CPPB, PMP, State of FL, DMS, Division of State Purchasing</p>	



8:45 am – 10:00 amROUNDTABLE DISCUSSION- CITIES AND COUNTIES

Co-Moderators:

Dick Cummings,

Barbara Kuhl, C.P.M., Director, Financial Svcs. & Contracts, Pinellas Co. Public Works

Bobbye Marsala, C.P.M., CPPB, Purchasing Manager, City of Palm Bay

**8:45 am – 10:00 amROUNDTABLE DISCUSSION-EDUCATION/SPECIAL DISTRICTS/
UTILITIES**

Co-Moderators: TBD

10:00 am – 10:15 amBREAK

10:15 am - 11:45 am.....ROUNDTABLE DISCUSSION- STATE UPDATE

**4-5 DMS Staff members to discuss state contracts (new, renewals,
changes) and questions/comments from FAPPO membership**

Co-Moderators:

David Bennett, MBA, CPPO, CPPB, PMP, State of FL,

DMS, Division of State Purchasing

10:15 am – 11:45 amROUNDTABLE DISCUSSION- CITIES AND COUNTIES

Co-Moderators:

Dick Cummings,

Barbara Kuhl, C.P.M., Director, Financial Svcs. & Contracts, Pinellas Co. Public Works

Bobbye Marsala, C.P.M., CPPB, Purchasing Manager, City of Palm Bay

**10:15 am – 11:45 amROUNDTABLE DISCUSSION-EDUCATION/SPECIAL DISTRICTS/
UTILITIES**

Co-Moderators: TBD

11:45 am - 12:00 pm.....Break



MONDAY, APRIL 30, 2007

TIME	SUBJECT / SPEAKER	ROOM / LOCATION
12:00 pm - 12:30 pm.....	WELCOME LUNCHEON (Provided)	
12:31 pm - 3:00 pm.....	OPENING CEREMONIES NPI Achievement in Excellence Awards, Wayne Casper, C.P.M. (30 min.) NIGP Update, Rick Grimm, CPPO (30 min.) FAPPO Entity Awards, Keith Glatz, (30 min.) State of FL DMS, Charles Covington (30 min.) Program Presentation (30 min.)	
Keynote Speaker:	Linda Barrett - " <i>Improvisation & All That Jazz!</i> " will provide the keynote address at the Opening Ceremonies. In this day and age of change and uncertainty, Linda has some keys to conquering the challenges of change and gaining a competitive edge by becoming the person who can remain resourceful in the midst of stressful situations, transforms obstacles into opportunities, competently juggle multiple roles and responsibilities, bounce back better than ever after inevitable setbacks, and improvise creative solutions.	
3:00 pm - 3:14 pm	BREAK	
3:15 pm – 5:00 pm.....	<u>“FLORIDA LAW, STATUTES, AND SUNSHINE”</u> Joseph M. Goldstein, Shutts-Law	
6:30 pm – late	SPECIAL EVENT	



TUESDAY, MAY 1, 2007

TRADE SHOW

Lunch is provided
Broward County Convention Center

WEDNESDAY, MAY 2, 2007

TIME	SUBJECT / SPEAKER	ROOM / LOCATION
8:00 am – 8:30 am	Continental Breakfast	
8:30 am – 9:45 am	<u>"Leadership & Self-deception"</u> Paula O'Neil Innovative Group, Fort Lauderdale, FL	
8:30 am – 9:45 am	<u>"Internal Consulting – THE New Paradigm"</u> Kenneth D. Hayslette, C.P.M., CPPO, CPCM	
8:30 am – 9:45 am	<u>"Contract Administration"</u> Kirk W. Buffington, CPPO, C.P.M., MBA, Director, Procurement Services, City of Fort Lauderdale, Florida	
9:46 am – 9:59 am	Break	
10:00 am – 11:30 am	<u>"Case Studies In Management And Contracting"</u> Warren Geltch, C.P.M., CPPO, CPCM, Director of Admin. Services Orange County	
10:00 am – 11:30 am	<u>"Lead By Example"</u> Paula O'Neil Innovative Group, Fort Lauderdale, FL	
11:31 am – 1:00 pm	BUSINESS MEETING	(Lunch Provided)



WEDNESDAY, MAY 2, 2007



TIME	SUBJECT / SPEAKER	ROOM / LOCATION
1:15 pm - 2:45 pm	<u>“CCNA Policy & Procedures”</u> David P. Andre, PE Anderson Andre Consulting Engineers, Inc., Port St. Lucie, Florida	
1:15 pm - 2:45 pm.....	<u>"The Leadership Challenge"</u> Alaa El-Halwagy, Innovative Group, Fort Lauderdale, Florida	
1:15 pm – 2:45 pm.....	<u>“AEP Application Process”</u> Wayne Casper, C.P.M., CPPO, Director of Procurement, City of Tucson, AZ	
2:46 pm – 2:59 pm.....	BREAK	
3:00 pm – 4:45 pm.....	<u>“TBD”</u> Steve Carnell, Purchasing, General Services Director, Collier County	
3:00 pm – 4:45 pm	"The Leadershift; “5 Lessons of Leadership for the 21st Century Alaa El-Halwagy, Innovative Group, Fort Lauderdale, Florida	
3:00 pm - 4:45 pm	<u>“Negotiating With A Single Source-How Do We Gain Leverage”</u> Gregory Herlean, CPPO, CPCM Manager, Purchasing Division, Martin County	
6:30 pm – late	RECEPTION/DINNER/BANQUET	



THURSDAY, MAY 3, 2007



TIME	SUBJECT / SPEAKER	ROOM / LOCATION
7:45 am - 8:25 am.....	Breakfast Buffet with Morning Session	
8:00 am – 9:30 am	ROUNDTABLE DISCUSSION- CITIES AND COUNTIES Co-Moderators: Dick Cummings, Barbara Kuhl, Director, Financial Svcs. & Contracts, Pinellas Co. Public Works Bobby Marsala, C.P.M., CPPB, Purchasing Manager, City of Palm Bay	
8:00 am – 9:30 am	ROUNDTABLE DISCUSSION-SCHOOLS/UNIVERSITIES/OTHER Co-Moderators: Wendy Geltch, C.P.M., CPPO, CPPB, Purchasing Agent, Polk Community College, Winter Haven, Florida;	
9:31 am – 9:44 am	Break	
9:45 am – 11:15 am	“CASE LAW” Kirk W. Buffington, CPPO, C.P.M., MBA, Director, Director of Procurement Services, City of Fort Lauderdale, Florida	
9:45 am - 11:15 am.....	“TBD”	
11:15 am – 12:00 pm.....	Closing General Session	
12:15 PM- 1:15 PM.....	POST CONFERENCE REVIEW (2007 AND 2008 COMMITTEES)	



Florida Association of Public Purchasing Officers

40th Annual Conference & Trade Show

"Journey to Learning"

April 30- May 3, 2007

Annual Conference Registration

Location: Bahia Mar Beach Resort
801 Seabreeze Blvd.
Ft. Lauderdale, Florida 33316
Reservations: (954) 764-2233

- ✓ The room rate is \$135.⁰⁰
✓ Your reservations should be made directly with the hotel.
✓ The cutoff deadline is April 9, 2007.
✓ When making your reservation, please specify that you are with FAPPO.
✓ No refunds if cancelled after April 9, 2007.

Check all that apply:

- ☐ Early Registration Fee: \$275 if paid on or before February 28 2007
☐ Registration Fee: \$300 if received after February 28, 2007
☐ One-Day Registration Fee: \$105 per day ☐ Monday ☐ Wed. ☐ Thurs.
☐ Are you a First Timer?
☐ Yes, I'd like to serve as an Ambassador to help at the conference.

NO CONFERENCE REGISTRATION REFUNDS AFTER APRIL 9, 2007
Guest Fee: Tickets may be purchased separately for each event at Registration.
Lunch Ticket - \$20.00: Special Event Ticket - \$50.00: Banquet Ticket - \$50.00

Registration

(Please type or print)

Name: Last Name First Name Nickname for Badge
Check (If Applicable): ☐ CPPO ☐ CPPB ☐ C.P.M. ☐ A.P.P. ☐ CPCM
Title:
Agency:
Address:
City: , FL Zip+4:
Telephone: () Fax: ()
Email:

IMPORTANT: Please fill in form completely, and return with your check payable to: Florida Association of Public Purchasing Officers, Inc. or FAPPO, Inc.

In care of FAPPO's Treasurer:

Denise Schneider, C.P.M., CPPB

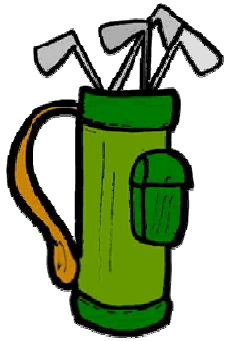
FAPPO Treasurer

PO Box 280

Goldenrod, Florida 32733-0280

Denise (Cell): 407-923-0858

Temporary contact for fax & email: Marian Howe Fax: (941) 575-3340/e-mail: mhowe@ci.punta-gorda.fl.us



Florida Association of Public Purchasing Officers 2007 Golf Classic Registration Form

Inverrary Country Club
3840 Inverrary Blvd. Ft. Lauderdale, FL

Sunday, April 29, 2007
1:00 PM Shotgun Start – 4 Person Scramble

Join us on the links for an afternoon of fun and fellowship
Golf will be preceded by a barbecue lunch.

Cost: \$70.00

PRIZES
Best Teams – 1st, 2nd and 3rd Places
Longest Drive
Closest to the Pin



List of Players (Singles welcome – We'll match you up.)

1. _____
2. _____
3. _____
4. _____

Contact name and phone number: _____

Make Check(s) payable to FAPPO and mail to:
City of Boynton Beach
Attn: Barbara Conboy, CPPB
124 E. Woolbright Road
Boynton Beach, FL 33435-6040
PH: 561-742-6406

Sponsorship opportunities are available by contacting Barbara.



NOMINATION FOR OFFICER

A candidate for office must be a Regular member, in good standing, for a minimum of three (3) consecutive years. A candidate for office must hold a professional procurement, contract administration, or materials management certification from a universally recognized professional association at the time of election to any office, and must retain said certification for the duration of any and all terms of office. A candidate for office must have at least an Associates Degree from an accredited college or university at the time of their election to office. Candidate must have their entity's support as evidenced by a letter from their supervisor included with the nomination form. You may nominate yourself or have someone nominate you!

Name: _____

Entity: _____

Address: _____ City: _____ Zip: _____

Phone: _____ Fax: _____ E-Mail: _____

Number of Years with Entity: _____ Number of Years FAPPO member: _____

List the committees he/she has served on: Attach additional sheets and documentation as necessary.

Year	Committee	Year	Committee
_____	_____	_____	_____
_____	_____	_____	_____

Describe the professional accomplishments of member:

He/she has attained the following professional purchasing certification(s):

___ CPPO ___ CPPB ___ C.P.M. ___ A.P.P. ___ CPCM ___ CACM

Has a minimum of an Associates Degree from an accredited college or university at the time of election.

___ Yes ___ No

He/she has been asked if they are interested in serving as an Officer, and replied: ___ Yes ___ No

Submitted By: _____ Date: _____

Candidate must have the support of their entity and a letter from their supervisor must be presented at the time of nomination submission.

Mail or fax nomination form to: Cheri Alexander, C.P.M, CPPB, 6000 Airport Circle, Sarasota, FL 34243
Fax: (941) 359.5055 E-Mail: cheri.alexander@srq-airport.com

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2007



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TWELTH ANNUAL

It is that time of year again! This year's application deadline for the National Purchasing Institute's Achievement of Excellence in Procurement Awards has changed from June 30th to May 31st, 2007. That gives you only a few short months to complete your application and send it in. To download a copy of the application, please visit NPI's website at www.npicconnection.org or FAPPO's website at www.fapo.org. Your FAPPO Board has two participating member who act as evaluation committee representatives for this prestigious award. Please feel free to contact either Bobbye Marsala, CPPO, CPPB, C.P.M., FCPM, FCPA at www.pbfl.org , or Cheryl Olson, C.P.M., CPM at colson@co.volusia.fl.us for additional information.

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Contact an Officer or Committee Member for information.