



Florida Association of Public Purchasing Officers

3rd Quarter 2006

Message From the President

Many of us are now back from the NIGP Forum in Tampa and have managed to whittle away at the pile of work and e-mails that accumulated while we were away. It was a great opportunity for many of us in FAPPO to attend a national conference while it's so close to home. And many of us availed ourselves of that opportunity. What a surprise it was to hear NIGP's Executive Director, Rick Grimm, announce at the banquet that over 450 of the attending delegates were from right here in Florida. Certainly, most of them were members of FAPPO. It was a proud moment for me to represent such a large group at the Forum.

Hats off to Chair Louis Moore and Vice Chair Lula Banks of the Forum Host Committee in Tampa. They and their volunteers put on a great forum. The host hotel and convention center were fantastic venues. The special event at Raymond James Stadium was fun and adventurous, what with all of the folks in pirate costumes running around. And there were many presentations and networking sessions to attend with all manner of information being dispensed.

Our own Tom Blaine, Chris Bross, Kirk Buffington, Stephen Carnell, Charles Covington, Dick Cummings, Lynne Fillmon, Keith Glatz, Kendra Goodman, Michael Hauer, Ray Hooper, Marian Howe, Herb Hyman, Janice Jardieu, Nora Laudermilk, Gus Lopez, Ted Lucas, Glenn Marcos, Joel Mariani, Bobbye Marsala, Cheryl Olson, Johnny Richardson, Linda Romine, Russ Rothman, Amos Roundtree, Denise Schneider, Rhonda Scott, Cheryl Shanaberger, Tom Sims, Miriam Singer, Gregory Spearman, Tony Stevenson, and others either making presentations, acting as facilitators at networking sessions or serving on discussion panels. Some of these folks also did double duty assisting in the classrooms. I attended Bobbye's class on disposing of surplus and we are now reviewing some of our procedures due to a few tips she gave out.

Kudos to Tom Blaine of Miami-Dade County for receiving NIGP's Manager of the Year Award. Also, Miami-Dade County, led by Miriam Singer, won the Pareto Award for Excellence. The Miami-Dade Chapter was runner up for Large Chapter of the Year. This was their first year competing in this category. And our CPPO ranks have swelled with Kirk Buffington, Bobbye Marsala and Alan Weaver, past presidents all, taking and passing their oral exams at forum.

There was also a signing ceremony in which I participated to recognize the formation of a National Council of Public Procurement and Contracting whose participants include most of the major public purchasing organizations from around the country, along with FAPPO. The goal is to formulate plans and actions to work for the mutual benefit of public procurement across the country. More details are available in an article in this newsletter.

The Fall Workshop is coming up on Friday, October 20th at the Bahia Mar Beach Resort on Fort Lauderdale beach. You'll find the program and registration form elsewhere in the newsletter. Rey Palma and Barb Carter have assembled a broad range of topics to stimulate and inform you so register early and insure your place at the table. There will be a reception at the hotel on the evening of October 19th as well so that we can reconnect with our friends from around the state. I hope to see you there.

Dave

David E. Nash, CPPO, CPPB

Visit Our Website! www.fappo.org

New Members June —September 2006

Deathrage, Diana - Osceola County Fye, Diana - St. John's County Health Dept.
Lamprecht, John - Pinellas Suncoast Transit Authority
Quick, Gloria - School Board of Charlotte County ... Hyde, Carrie, Marion County
Williams, Judith - City of Ocala Zimmerman, John - City of Ocala
Gates, Jeffrey - Pinellas Clerk of Circuit Court Ramirez, Emma - Village of Wellington
Miserendino, Maria - Village of Wellington Bruno, Robert - Village of Wellington
Hodges, Debbie - Orange County Utilities Powery, Monica - City of Greenacres
Limbaugh, Robert - Orange County Klein, Elaine - Sarasota County
Wells, Brenda - State of FL – DMS Smith, Donna - State of FL - DMS
DeGraff, Jeffrey - Daytona Community College Rumping, Kristine - School Board of Osceola
Sexton, Susie - City of Punta Gorda Connors, Donna - City of Cape Coral
Schultz, Elizabeth - City of Cape Coral Hathcock, Rebecca - Polk County Sheriff
Saintanne, Claudia - Miami Parking Auth. Enge, Don - City of St. Pete
Hearns, Lanaee - School Board of Brevard Cty Jones, Jennifer - School Board of Brevard Cty
Long, Thomas - City of Melbourne Peace, Ethelola - School Dist. of Martin Cty
Venables, Kenneth - City of Palatka Wilson, Mike - Pinellas County
Lee, Dawn - Daytona Community College Beach, William - Lake County
Cooper, Jeffrey - Lake County Luning, Edward - Lake County
Schwartzman, Barnett - Lake County Strout, Betty - Lake County
Suarez, Freddy - Lake County Johnson, Karon - Hillborough Cty Public Schools
Villanueva, Amando - Miami-Dade Expressway Auth Weatherington, Diane - Osceola County BOCC
Morales, Carmen - Miami-Dade Expressway Auth Robbs, Colleen - South FL Water Mgmt Dist
Hill, Carrie - South FL Water Mgmt Dist Green, William - Highland County BOCC
Gilbert, Danielle - Highland County BOCC Darden, Lenora - City of Fort Pierce
Armbruster, Angie - Polk Community College Sparta, Nicholas - Pinellas School Board
Smith, MaryAnn - Pinellas School Board Kriz, Mark - Pinellas School Board
Shuman, Mark - Pinellas School Board Grage, Jena - Pinellas School Board
Lee, Cristie - St. John River Water Mgmt McDermont, Melissa - St. John River Water Mgmt
Basili, Gian - St. John River Water Mgmt DuPont, Michael - St. John River Water Mgmt
Grosman, Courtney - Collier County Boyd, Lester - Escambia County BOCC
Simmons, Claudia - Escambia County BOCC O'Connor, Jane - Town of Longboat Key
Lumsden, Adana - Toho Water Authority Reems, Robin - St John's Sheriff
Triay, Sheriann - St John's Sheriff Buffum, Kathleen - Hernando County
Pritchett, Sherri - City of Port St. Lucie Herlean, Gregory - Martin County
Calkins, Fatima - Greater Orlando Aviation Auth Siemek, Sharon - Brevard Cty Dept of Health
Ioder, Susan - Valencia Community College Jones, Deltecia - Tampa Sports Authority
Nemoy, T. Min - City of Tampa Grant, Acquanelta - City of Tampa
Marik, Nancy - 20th Circuit Court – Ft. Myers Pena, Patricia - Pinellas County Sheriff
Curran, Jack - Collier County Markiewicz, Joanne - Collier County BOCC
Morten, Lautesha - Osceola County

***WELCOME
TO
FAPPO!***

Visit Our Website! www.fappo.org

NEW CERTIFICATIONS



CATHY DAVIS, CPPO
MANAGER OF PROCUREMENT SERVICES
CITY OF TALLAHASSEE - PROCUREMENT SERVICES

KIRK W. BUFFINGTON, CPPO
DIRECTOR OF PROCUREMENT SERVICES
CITY OF FORT LAUDERDALE

BOBBYE L. MARSALA, CPPO
PURCHASING MANAGER
CITY OF PALM BAY

ALAN E. WEAVER, CPPO
PROCUREMENT COORDINATOR
ST. JOHNS RIVER WATER MANAGEMENT DISTRICT
PALATKA



MARY GARBETT, CPPB
PURCHASING SUPERVISOR
CITY OF LAKE CITY

SHEREE HILL, CPPB
BUYER I
CITY OF PUNTA GORDA

Florida Recipients - 2006 NIGP Awards

Manager of the Year – Tom Blaine, CPPO, FCPA, Miami-Dade Procurement Management

Buyer of the Year – Yasmin Teja, CPPO, CPPB, C.P.M., A.P.P., Broward County BOCC

100% Certified Agencies
City of Coconut Creek
City of Miami
Town of Longboat Key

Large Chapter of the Year First Runner-up – The Greater Miami Chapter of NIGP
2006 President—Tom Blaine, CPPO, FCPA
Division Director
Miami-Dade County Procurement Management, Florida

Visit Our Website! www.fappo.org

Florida Recipients - 2006 NIGP Awards... continued

Robin J. Zee Presidential Citation for Best Practices Award

Technology - Hillsborough County: Solicitation Tracking and Reporting System

For revamping their procurement contracting and tracking system from paper-dependent practices to an electronic base. The generation of the Solicitation Tracking and Reporting System (STARS) increased efficiency, accountability, and reliability of procurement processes. The database provides information in real time to properly manage and monitor all aspects of the procurement process from timely reporting to generating statistics for performance measurements, to establishing the county-wide Performance Excellence Program (PEP) that encourages departments to bring about efficiencies in their particular area of responsibility. The introduction and creation of STARS revolutionizes Hillsborough County's Procurement Department.

Process Management - City of West Palm Beach: RFP Evaluation Process Video

For turning what can be a time-consuming and somewhat ordinary task, the Request For Proposal (RFP) selection committee orientation process, into an exhilarating and extraordinary DVD experience. The DVD is an innovative tool for educating the selection committee on the process while at the same time incorporating the personality of the city through imagery and music and saving valuable procurement staff time.

Performance Improvement – State of Florida: Use of Strategic Sourcing for Term Contracts

For performance improvement through the use of strategic sourcing for state term contracts. During the last three years, the leadership of State Purchasing in the Department of Management Services has changed the way the state procures contracts—from a process driven approach to a goal-directed, outcome-delivered model known as 'Strategic Sourcing'. The Federal Office of Management and Budget states that "Strategic Sourcing is the collaborative and structured process of critically analyzing an organization's spending and using this information to make business decisions about acquiring commodities and services more effectively and efficiently." Through its use of strategic sourcing, the state has realized negotiated price reductions and service improvements. The results-oriented approach has reduced the number of suppliers to those who give the best value and price. A combination of metrics, training and efficient operations has resulted in resource savings in the millions of dollars for the State of Florida.

Leadership – Volusia County, Florida: Certification Program for Professional Staff

Robin J. Zee Presidential Citation for Innovations Award

Technology – City of Miami Beach: Citywide Wi-Fi Project

The award recognizes the creation of the Miami Beach WiFi Project. Miami Beach is the first major city in the United States to implement a 100 percent-free Wireless Fidelity ("WiFi") system. The city's use of wireless broadband technology strengthens public safety, increases government efficiency in delivery of services, and provides a basic level of access to city residents and visitors. Wireless access is rapidly changing how individuals and organizations connect to the Internet and has multiple benefits across all segments of the economy and civil life.

Leadership – Volusia County School Board: "To Vend or Not to Vend? That was the Question"

The award recognizes the implementation of practices that promote a healthier student community. The Purchasing Department, in association with the Health Advisory Committee Board, now supplies school drink machines with more bottled water and less sugared soft drinks. To promote consumption of healthier beverages, the district raised soda prices and positioned water on vending machines' top buttons. Bottled water sales rose 29 percent. Revenues from vending machines are used for student incentives, student rewards and support of the athletic and music programs.

Visit Our Website! www.fappo.org

National Purchasing Institute – Achievement of Excellence in Procurement (AEP)

Broward County BOCC	Broward County School Board
Charlotte County	City of Fort Lauderdale
City of Miami	City of Miramar
City of Orlando	City of Palm Bay
City of Port St Lucie	City of St Petersburg
County of Volusia	Highlands County
Hillsborough County	Miami-Dade County
Orange County	Osceola County
Pasco County District School Board	Polk Community College
St Johns River Water Management District	Santa Rosa County School Board
Seminole County	South FL Regional Transportation Authority
State of Florida	

NIGP – 2006 Pareto Award of Excellence – Miami-Dade County Department of Procurement Management

Pareto Award of Excellence from NIGP - Florida's Miami-Dade County Department of Procurement Management

Under the leadership of Director Miriam Singer, Miami-Dade County's Department of Procurement Management (DPM) is the first and only county in the nation that has qualified to receive the Pareto Award. The Pareto Award requires a rigorous review process, including a multi-faceted self-study and an on-site assessment and evaluation conducted by a third-party Peer Review Team. This international award represents the highest form of peer recognition that can be bestowed upon a public agency for outstanding achievements in public procurement.

NIGP – Outstanding Agency Accreditation Achievement Award

Broward County, Florida	City of Hollywood, Florida
City of Orlando, Florida	City of Port St. Lucie, Florida
City of Punta Gorda, Florida	City of St. Petersburg, Florida
City of Tampa, Florida	District School Board of Pasco County, Florida
Miami-Dade County, Florida	University of West Florida

The Outstanding Agency Accreditation Award recognizes member agencies that lead the public procurement profession. Accreditation is awarded upon completion of a self-evaluation process that assesses performance in 12 key functional areas. Obtaining OA⁴ accreditation is a pre-requisite to qualifying for the pinnacle agency accreditation in public procurement, the Pareto Award of Excellence. Accreditation certification is valid for three years at which time the agency is required to re-accredit.

Accreditation is of utmost importance as it contributes to the unity of the profession by providing a means for practitioners to set standards, requirements and expectations for public procurement and assure the taxpaying public that care is taken in the efficient and effective expenditure of public dollars.

NIGP— Manager of the Year Tom Blaine, CPPO, FCPA, Division Director, Miami-Dade County Department of Procurement Management

In 2005, Tom's commitment to the public procurement profession was clearly demonstrated within the evaluative categories used by NIGP's Membership Committee to score candidates. These accomplishments include: streamlined processes and technological innovations, training programs, cooperative ventures, trade show coordination, elected leadership with the chapter, conference presentations, service to governing bodies, involvement in statewide certification programs, and mentoring opportunities for NIGP and the profession.

Visit Our Website! www.fappo.org

STATE OF FLORIDA UPDATE

New Contracts:

- Contract #030-040-06-1, Air Conditioners
- Contract #070-001-05-1, Automobiles & Light Trucks
- Contract #070-700-05-1, Medium & Heavy Trucks
- Contract #252-008-06-ACS, IBM Software. A new Alternate Contract Source contract for IBM Software using Western States Contacting Alliance (WSCA)
- Contract #360-240-06-1, Carpet & Flooring Materials
- Contract #388-600-06-1, Dietary Supplements & Vegetable Protein Dinners
- Contract #390-350-07-1 and Contract #390-910-07-1, Water and Ice for Emergency Operations. Two new State Contracts for E.O.C./Hurricane Season related truckload quantities of drinking water and food-grade ice.
- Contract #425-001-06-1, Office Furniture & Files
- Contract #445-001-07-1, Tools, Hand Held, and Hand Held Power Tools. A new 3 year contract is now in effect. New contract now includes several manufacturers' lines of tools that were not available on the previous contract at an overall contract average discount of 35%.
- Contract #465-850-06-1ACS, A new Alternate Contract Source contract for Defibrillators using Western States Contacting Alliance (WSCA).
- Contract #515-630-06-1, Lawn Equipment
- Contract #600-340-06-1, Copying and Facsimile Equipment, Maintenance and Supplies
- Contract #680-330-06-1, Security X-Rays, Walk-Through Metal Detectors and Hand-Held Scanning Wands. This is a new State Contract with four suppliers.
- Contract #740-650-04-1, Ice Making Machines

Renewed Contracts:

- Contract #120-440-05-1, Boat Motors. Contract renewed.
- Contract #405-000-04-1, Gasoline & Fuel Oil. Contract renewed.
- Contract #991-530-04-1, Mail Services. Outsourcing services contract renewed for an additional 3 year term.

Contract Renewals in Progress:

- Contract #070-001-05-1, Automobiles & Light Trucks; renewal of Crown Victoria police commodities ONLY in progress.

New "Contract" Solicitations in Progress:

- Contract #310-000-03-1, Envelopes, Kraft and White Wove
- Contract #420-420-02-1, Educational/Institutional Furniture
- Contract #420-590-02-1, Library Furniture
- Contract #490-000-03-1, Laboratory Supplies
- Contract #600-760-00-1, Mail Processing Equipment
- Contract #680-000-03-1, Ammunition, Handcuffs, Targets, Pepper Spray and Less-Lethal Munitions
- Contract #715-001-01-1, Library Materials
- Contract #880-001-06-1, A/V Equipment. Several televisions have been removed from the A/V Equipment contract and we have issued an ITB to replacement those items.
- SPA Team is soliciting a new state term contract for training of public purchasing professionals. Award scheduled for October 2006.

In Other News:

- Team 1 is soliciting generators for special needs shelters. This is a one-time purchase and will not be a state term contract.
- Contract #730-650-99-1, Private Automated Branch Exchange (PBX). Contract change: Awarded Contractor, Sprint, has changed the company name to Embarq.
- DMS has launched a new website design. Along with the new look, some content was reorganized. Please check your Internet bookmarks and update as necessary. The State Purchasing website address is <http://dms.myflorida.com/purchasing>. If you need assistance in locating information, please email Sarah Hamilton at sarah.hamilton@dms.myflorida.com.



Florida Association of
Public Purchasing Officers, Inc.

FALL WORKSHOP

Time and Date: Friday, October 20, 2006
8:00 AM – 4:45 PM

Registration: \$75 – Continental Breakfast and Lunch included.
No refunds for cancellations after October 6, 2006
Casual Business Attire
Purchase Orders are not acceptable

Location: Bahia Mar Beach Resort
801 Seabreeze Blvd.
Fort Lauderdale, FL 33316
Phone: 954-764-2233

Reservations: The room rate is \$135.00 per night
Your reservation should be made directly with the hotel.
Specify that you are attending the “FAPPO Fall Workshop.”
The hotel cutoff deadline is October 2, 2006.

Registration (Please print or type)

Name: _____
Last First Nickname for Badge

Check (if applicable) CPPO CPPB C.P.M. A.P.P. CPCM
 FCPA CPM FCN FCCM

Title: _____

Agency: _____

Address: _____ City: _____, FL Zip: _____

Telephone: _____ Fax: _____ E-mail: _____

Please fill in this form completely and return with your check payable to:

Florida Association of Public Purchasing Officers, Inc. or FAPPO, Inc.
In care of FAPPO'S Treasurer:

Denise Schneider, C.P.M., CPPB
FAPPO Treasurer
PO Box 280

Goldenrod, Florida 32733-0280

Office: 321-397-3000, x208 Fax: 321-397-0090 E-mail: denise.Schneider@chsfl.org



*Florida Association of
Public Purchasing Officers, Inc.*

Time and Date:
Friday, October 20, 2006
8:00 AM – 4:45 PM

FALL WORKSHOP SCHEDULE

TIME	SESSION NAME	SPEAKER
7:30 - 8:00	Registration and Continental Breakfast	
8:00 - 8:30	Opening Session	
	FAPPO Officer Comments	Officers
	NPI Awards	NPI Representative
	Program Information	Rey Palma
8:30 - 9:15	Opening General Session – “Trust by Verify” Gaining & Maintaining Empowerment from Elected Officials and Citizens	Steve Y. Carnell
9:15 - 9:30	Break	
9:30 - 10:45	Breakout Sessions	
	Preparations of Scopes of Work	TBA
	Construction Contracts	Cheryl Olson/Rey Palma
	Budgeting for Outcomes	Jim O’Neil
10:45 - 11:00	Break	
11:00 - 12:00	Breakout Sessions	
	Transparency – Value or Goal	TBA
	Strategic Sourcing	Charles Covington
	CCNA Process Overview	Ray Hooper/Reeves
12:00 - 1:15	Lunch - Provided by FAPPO	
1:15 - 1:45	What the Future Holds for State Purchasing	Charles Covington
1:45 - 2:45	State Contract Updates	Ellen Potts/Barb Carter
2:45 - 3:00	Break	
3:00 - 4:00	Purchasing Law Changes	Tony Garcia
4:00 - 4:30	State of Florida Certification Program	Cyndee Sams

FROM Professional Development Committee:

The Autumn Seminar Schedule for the Florida Association of Public Purchasing Officials is well underway. Working on various aspects of the schedule and committee tasks are the following **Professional Development Committee members:**

Janet Sheehan, CPPB, Lee County Board of Commissioners

Laurie Victory, CPPB, City of Fort Myers

Carrie Woodell, CFCM, A.P.P., City of Winter Park

Karen Walbridge, C.P.M., CPPB, Broward County Board of Commissioners

October offers the LEAP Series "Introduction to Public Procurement" at the Sarasota Manatee Airport Authority. In November there will be an opportunity to hone negotiating skills with the 2-day "Get What You Need Through Successful Negotiation Strategies", presented by Tony Ellis in Hollywood, Florida. In December, another LEAP Series Seminar, "Contract Administration", will be held in Lee County, Florida. The City of Lake City will be hosting "Legal Aspects of Purchasing" in January. In answer to popular demand for Tony Ellis' negotiation seminar, The City of Winter Park will be hosting "Negotiation Strategies" in February for FAPPO members in central and northern Florida. Currently, the City of Fort Myers is working with the FAPPO Pro-D Committee to host in March 2007 the LEAP Series Seminar "Developing and Managing RFP's".

FAPPO offers its members subsidized seminar rates for three-day LEAP Series seminars which prepare members seeking professional certification for their examinations. FAPPO also offers each seminar coordinator registration at no charge as compensation for facilitating seminar details "on the ground".

If you would like to coordinate a FAPPO seminar or if FAPPO members in your area would benefit from an NIGP seminar which we have not scheduled yet, please communicate this information to Karen Walbridge, Professional Development Chair, at 954-357-5946 (phone) or kwalbridge@broward.org (e-mail).

Visit Our Website!

http://www.fappo.org/pro_development_results.asp



Florida Association of Public Purchasing Officers

Tax I.D. Number 59-2615678

Check Desired Course(s)	Instructor	Title	Location	Dates	Cost
	Ken Hayslette, C.P.M., CPPO, CPCM (CANCELLED)	Legal Aspects of Purchasing	City of Lake City	Sept. 6 – 8, 2006 8:00A.M. – 5:00 P.M.	M \$300.00 N \$550.00
	Rick D. Berry, CPPO	Introduction to Public Procurement	Sarasota Manatee Airport Authority	Oct. 10 – 12, 2006 8:00 AM – 5:00 PM	M \$300.00 N \$550.00
	Tony Ellis, CPPO	Get What You Need Through Successful Negotiation Strategies	Hollywood Beach and Community Center	Nov. 8 and 9, 2006 8:00 AM – 5:00 PM	M \$490.00 N \$600.00
	To be announced	Contract Administration	North Fort Myers	To be announced	M \$300.00 N \$550.00

Please check one:

M -- Member

N – Non-Member

Name: _____

Date: _____

Entity: _____

Address: _____

City: _____, FL Zip _____

Telephone: (_____) _____ Facsimile: (_____) _____

E-mail Address: _____

Payment arrangements must be made in advance. Make checks payable to: Florida Association of Public Purchasing Officers, Inc.

Note: Mail registration form and payment (No Purchase Orders/Credit Cards) to:

Karen Walbridge, C.P.M. CPPB—Purchasing Agent III Specialist—Broward County Purchasing Division
115 S. Andrews Ave.
Fort Lauderdale, FL 33301-4804
Phone: 954-357-5946 Fax: 954-357-8535 e-mail: kwalbridge@broward.org



Florida Association of Public Purchasing Officers

Membership Application / Dues Invoice June 1, 2006 through May 31, 2007

Please type or print

Name: Last First M.I. Certification: CPPO CPPB C.P.M. A.P.P. Other: Title: Entity: Address: City: FL Zip+4: Telephone: Fax: EMail: Website:

Include Entity's Purchasing Home Page, if applicable

Check all that apply: Renewal Institutional Membership / Entity Check New Member Personal Membership / Personal Check

Regular or Associate Member: \$ 40.00 Late Fee (after Sept. 1*): \$ 10.00 *Late Fees do not pertain to New Members

Dues paid by Check #: []

Membership Directory on CD Membership Directory in Hard Copy Your annual copy of the Membership Directory will be available in December from the FAPPO website as downloadable PDF files, unless you mark a box (above) for a CD or a hard copy version.

www.fappo.org FAPPO's FEIN: 59-2615678

Please fill in this form completely, and return with your check (no credit cards) payable to ...

Florida Association of Public Purchasing Officers, Inc. or FAPPO, Inc. to:

Denise Schneider, C.P.M., CPPB FAPPO Treasurer PO Box 280 Goldenrod, Florida 32733-0280

SEVEN PUBLIC SECTOR ASSOCIATIONS FORM THE NATIONAL COUNCIL OF PUBLIC PROCUREMENT AND CONTRACTING

Date: August 25, 2006

During the 61st Annual Forum and Products Exposition hosted by the National Institute of Governmental Purchasing (NIGP), seven public sector associations serving the public procurement and contracting profession agreed to serve as charter signatories for a newly created federation of similarly-focused associations. Since August 2005, officials from these seven member-based not-for-profit organizations have been meeting to craft a formal, collaborative agreement that binds these organizations to this newly established National Council for Public Procurement and Contracting (NCPPC). The National Council is the vehicle for bringing the seven associations together to develop partnerships and programs that benefit their respective association members while influencing and promoting the value and recognition of the profession.

The seven chartered associations, which hold equal representation in the Council, include:

- The California Association of Public Purchasing Officers (CAPPO)
- The Florida Association of Public Purchasing Officers (FAPPO)
- The National Association of Education Procurement (NAEP)
- The National Association of State Procurement Officials (NASPO)
- The National Contract Management Association (NCMA)
- The National Institute of Governmental Purchasing (NIGP)
- The National Purchasing Institute (NPI)

The Council's mission is to augment the work of each member association by developing a collaborative network that promotes the public procurement and contracting profession through:

- Advocacy of public procurement principles
- Education, training and professional certification
- Applied research studies and activities
- Strategic marketing of the public procurement and contracting profession

Following their first official meeting on August 5, 2006, the Council has set, as one of its top priorities, the development of a benchmark that assesses the impact of professional certification on compensation, ethics and corruption, formal education, promotional and advancement opportunities, and spending authority. The Council will use this benchmark as the impetus for strategic marketing.

The next meeting of the Council will be hosted by the California Association of Public Purchasing Officers during their annual meeting in January 2007.

For questions related to the National Council, please contact Rick Grimm, Chief Executive for NIGP, at rgrimm@nigp.org

Visit Our Website! www.fappo.org

M I N U T E S

**FLORIDA ASSOCIATION OF PUBLIC
PURCHASING OFFICERS**

**BOARD OF DIRECTORS MEETING
Plaza Resort and Spa
Daytona Beach, Florida**

April 24, 2006

**President: Russ Wetherington, CPPB, CPCM
Vice President: David Nash, CPPO, CPPB
Treasurer: Cheri Alexander, C.P.M., CPPB
Secretary: Denise Schneider, C.P.M., CPPB**

Other Members Present

Pam Thompson
Mark Raiford
Linda Romine
Tammy Roberts
Lisa Spillman
Linda Smith
Vernetha Green
*Barbara Kuhl
*Bobbye Marsala
*Walter Pryor
*Nora Laudermilk
John Klatt
Conrad Ailstock
Dick Cummings
*Wendy Geltch
Rey Palma
Baron Greenwade
*Warren Geltch
Baron Greenwade
Charles Covington
*Designates voting members

President Russ Wetherington called the meeting to order at 9:15 am and offered a prayer for the success of the meeting and all those traveling. The Pledge of Allegiance was then recited.

Charles Covington, State of Florida representative, spoke first on the State of Florida update. Fred Springer has been promoted to Deputy Director of DMS, Russ Rothman has been promoted to acting State Purchasing Director. Charles recommend that FAPPO keep a member from the State on the FAPPO board to continue the initiative of joint education and the great collaboration on State Term Contracts.

Vice President's Report-David Nash-Everything is ready to go for the conference and volunteers are needed to introduce the speakers.

Treasurer's Report-Cheri Alexander-Balance sheets were handed out. **Motion to accept Treasurer's report made by Denise Schneider, seconded by Wendy Geltch. No discussion. Motion carried.**

Secretary's Report-Denise Schneider-Minutes from previous meeting handed out. Approved as read.

Break at 10:10 am and called back to order at 10:25 am.

Annual Conference-Banquet Committee Chair-Pam Thompson-everything is set and ready to go.

Annual Conference-Banquet Entertainment Committee Chair-Mark Raiford-Murder Mystery will be presented during the Banquet dinner. Everything is ready to go.

Annual Conference-First Timers Committee Chair-Linda Romine-everything set up and ready to go.

Annual Conference-Hospitality Committee Chair-Tammy Roberts-Hospitality Room has been moved to downstairs location and everything is ready to go.

Annual Conference-President's Reception Chair-Jeaniene Jennings, not present but everything ready to go per Russ Wetherington.

Annual Conference-Special Events Committee Chair-Bobbi Palmer- A Casino Night is being planned for the Special Event. Everything is ready to go.

Annual Conference-Program Chair-David Nash-Speakers who cancelled have been replaced and everything is set and ready to go. Dave requested that everyone stay after the meeting and help stuff the binders.

Annual Conference-Tradeshow Committee Chair-Linda Smith-Tradeshow will be from 10:00 am to 3:00 pm with a reception following the Tradeshow. 158 vendors have signed up and everything is ready to go.

Annual Conference-VIP Coordinator- Vernetha Green-everything set and ready to go.

Advertising/Sponsorship Committee Chair-Barbara Kuhl, further discussion to go with the option of hiring either a part-time or full time executive director, and including this as part of their duties.

Awards-Entity Chair-Keith Glatz-Everything is set and ready to go for the awards.

Awards-NPI Chair-Bobbye Marsala- Bobbye and Cheryl Olson will be joining NPI to work on the applications.

Awards-Resolutions/Awards Chair-Walter Pryor-Awards and resolutions are ready to go.

Awards-Buyer and Manager of the Year-Russ Wetherington-no applications received.

By-Laws Committee Chair-Rhonda Scott- Changes to the by-laws to present to the membership are included in the Conference binder.

Motion made by Nora Laudermilk that upon Membership approval of the by-laws changes, that \$100,000 be moved into the investment fund. Seconded by Bobbye Marsala. Discussion followed and motion carried.

David Nash-Vice President- will be presenting to the Membership a motion to raise the dues from \$30 to \$40 per year for next year and then to \$50 per year after that.

Credit Card Committee Chair-Nora Laudermilk-Credit cards are being used correctly and there are no problems.

Education Committee Chair- Russ Wetherington- (Laurie Victory-absent). Laurie has had a very difficult year and has done a good job of keeping things on track. A big thank you to Laurie for all she has done. The new chair will be working on the schedule for next year.

Finance Committee Chair-John Klatt-The committee is recommending changes to the by-laws to address “generally accepted accounting practices” to “income tax basis” accounting. They have also recommended changes and updates in the Duties and Responsibilities of the Finance Committee.

Historian-Wendy Geltch-Wendy advised that there is plenty of storage room available to store documents.

Legislative Affairs Committee Chair -Kirk Buffington-absent and no report.

Membership Directory Chair-Wendy Geltch- no report.

Member Recruitment Chair-Rey Palma- Great year for FAPPO in their recruiting efforts and we need to continue our efforts. FAPPO currently has 1179 paid members and 261 new members were recruited this year.

Nominating Committee Chair-David Nash-To date, no one has submitted an application to be considered for the position of Secretary for FAPPO.

Parliamentarian-Dick Cummings-No report.

Photography Committee Chair-Baron Greenwade-Everything set and ready to go.

Sergeant-At-Arms-Ray de Lugo Jr.-No report.

State Procurement (DMS) Liaison Chair-Bobbye Marsala-Continuing to work with the State on education and State Term Contracts.

Website Liaison Chair-Rhonda Scott-Still continuing work on getting the website ready to take payments via the web.

Old Business-

1. FAPPO Software Upgrade-still working on.
2. Voting via email-included in proposed by-laws changes.
3. Executive Director: Russ will appoint a committee to research and come back with information at the Fall Board meeting to hire an Executive Director, either on a part-time or full time basis.

New Business

1. No applications for Honorary Membership received.
2. Executive Director-Russ will appoint a committee to research and bring back facts to the Board.
3. Strategic Planning Session-Dave Nash would like to include this as part of the next Board Meeting.

4. Dave Nash advised the Board of the dates for next years Board Meeting, Fall Conference and Spring Conference.
 - June 23 board meeting
 - Oct 19 board meeting
 - Oct 20 Fall workshop
 - Feb 9 board meeting
 - April 29 board meeting
 - April 30-May 3 Spring Conference

5. Motion made by Nora Laudermilk to bring to the Membership, a bylaws change, that under Qualifications For Officers, that the degree requirement be replaced with “Chaired a FAPPO Committee”. Seconded by Wendy Geltch. Discussion followed. Motion carried and will be brought to the membership on Tuesday at the opening Luncheon.

Meeting adjourned at 2:10 pm.

Tuesday April 25, 2006 Opening Luncheon

Motion made by Nora Laudermilk to change the bylaws under “Qualifications For Officers”, that the degree requirement be replaced with “Chaired a FAPPO Committee”. Seconded by Wendy Geltch. Discussion followed. Motion carried.

President Russ Wetherington asked for nominations from the floor for the Office of Secretary. Nora Laudermilk nominated Marian Howe and she accepted the nomination.

Thursday April 27, 2006 Business Luncheon

President Russ Wetherington opened the business lunch by welcoming everyone. Cheri Alexander, the FAPPO Treasurer, gave the Treasurer’s report.

Russ Wetherington recognized all of the Committee chairs and members and handed out certificates of appreciation.

Russ Wetherington next brought up the by-law changes to be voted on by the membership. **Motion made by Nora Laudermilk and seconded by Wendy Geltch to accept the by-law changes as written. Discussion followed. Motion carried.**

Russ Wetherington asked three (3) times for nominations from the floor for the Office of Secretary. No nominations were received, and Marian Howe, who was nominated on the previous Tuesday, accepted the position of Secretary of FAPPO.

David Nash, Vice-President, advised the membership of next year's location and dates for the fall and spring conference, and of the hotel cost. He next brought up membership dues and the fact that they haven't been raised in over fourteen years. As the Board would like to address hiring either a part-time or full time Director, and because FAPPO has lost money four of the past five years, the Board feels it is time to raise the membership dues. **Motion made by Nora Laudermilk and seconded by Wendy Geltch to move the dues up to \$40 per year for the 2006/2007 year and to \$50 for the 2007/2008 year. Discussion followed. Motion carried.**

Business Luncheon adjourned at 12:55.

Respectfully submitted by:

Denise Schneider, Secretary of FAPPO

April 24, 2006