



Newsletter

DON'T MISS THE 2019 FAPPO ANNUAL CONFERENCE IN FT. LAUDERDALE

You don't want to miss the exciting learning experiences from the Conference Keynote Speakers.

Tuesday, May 14, 2019 – *“How to Screw Up, Stress Out & Get Nothing Done!”* Presented by Steve Bedwell, MD. Dr. Steve Bedwell is a medical doctor and a stand-up comedian with an unparalleled ability to present cutting-edge content while being laugh-out-loud funny.

Wednesday, May 15, 2019 – *“Stop Workplace Drama: The Conversation”*, presented by Marlene Chism. Marlene is a leading authority on stopping workplace drama and is the author of three commercially published books. You don't want to miss this opportunity to learn how to deal with workplace drama, power struggles, role confusion, office gossip, and unwanted change.

Thursday, May 16, 2019 – *“NIGP Update; Life-long Learning through new certificate programs that Aspire”*, presented by Rick Grimm, CEO, NIGP; the Institute for Public Procurement. As NIGP continues to develop, support, and promote public procurement, the organization has been reorganized with a focus on content management and sustained membership growth. Find out about the exciting happenings and new ways you can ASPIRE.

Thursday, May 16, 2019 – *“How to Dazzle: Becoming MVP of Your Organization”*, presented by Tammy Rimes. Tammy is the former Purchasing Agent for the nation's 9th largest city, San Diego, and now serves as the Executive Director of the National Cooperative Procurement Partners (NCP). Discover how to be part of a high-performing team; to provide dazzling customer service and more. Plan to be entertained and enlightened.

Thursday, May 16, 2019 – *“Professional Influence Through Excellence”*, presented by Cherlette McCullough, M.A., a registered marriage and family counselor and author. Learn how to shape your persona to help influence and inspire others. Learn practical strategies for enhancing and developing your personal leadership presence and enhancing communications skills for better relationships with every audience.

INCLUDED IN THIS ISSUE

- 2019 Annual Conference Keynote Speakers
- 2019 Annual Conference
- Earn Free Money- FBucks/MPCs
- Calling All Volunteers
- Question of the Day
- Special Event Information
- Tradeshow Theme
- Member Spotlight



Conference Hotel Reservations

**Call 1-800-HILTONS
OR BOOK ONLINE**

For the special FAPPO room rate, call the toll-free number above and request a room out of the group block "FAPPO- Florida Association of Public Procurement Officials" or book online at <https://book.passkey.com/event/49691648/owner/4912/home>

FOR ALL THE INFORMATION ON THE SCHEDULE OF EVENTS, KEYNOTE SPEAKERS, AND WORKSHOP PRESENTATIONS GO TO www.fappo.org

52ND ANNUAL FAPPO CONFERENCE AND TRADE SHOW MAY 13 THROUGH 16, 2019, FT. LAUDERDALE, FLORIDA

It's not too late to register for the 52nd Annual FAPPO Conference and Trade Show will be held at the Hilton Fort Lauderdale Marina, Ft. Lauderdale, Florida, May 13-16, 2019.

The following rate schedule should be used for calculating conference attendance expenses. Conference Registration \$350.00 (Early Bird rate \$300.00).

The FAPPO hotel room rate starts at \$129.00 per night, plus tax, if applicable. To obtain this rate, you must book no later than April 22, 2019. The Hilton Fort Lauderdale Marina has also extended the rate 3 days before and 3 days after the Conference based on availability. Overnight parking for FAPPO attendees is discounted to \$15.00/day. The Daily rate is discounted to \$10.00/day

**DON'T FORGET!!!
YOU CAN EARN FAPPO BUCKS AND
MEMBER PARTICIPATION CREDITS**

As we quickly approach our 52nd Annual FAPPO Conference, do not forget to complete the redemption form for the credits that you have already earned. The deadline to complete and return your redemption form is Friday, March 15, 2019. You can find the form on FAPPO's website.

Here is how you can earn FAPPO Bucks (FBucks) or Member Participation Credits (MPC). To earn FBucks all you need to do is recruit vendors to be Exhibitors at the FAPPO Conference Trade Show. Your agency will get 100 FBucks for new Exhibitors and 50 FBucks for a returning Exhibitor. To receive a FAPPO Exhibitor Application and to get more info, contact Craig Rowley, Executive Director, at executivedirector@fappo.org.

You can also earn MPC's by volunteering to work the front registration desk at the annual FAPPO conference. Just contact David Santiago at dsantiago@ourorangecity.com and he can set you up with volunteer opportunities. Keep in mind that the FBucks and MPC's you earn must be redeemed for this year's conference or you will lose them. Your credits can be used toward your registration and/or your hotel registration. The credits cannot be carried over to another year.

Be involved, enjoy your membership, network with other procurement professionals, increase your procurement knowledge and have fun. 2

We need your help!! Volunteers are needed to assist with the Registration Desk at the FAPPO Conference!

The registration desk is managed by the Secretary, and staffed by member volunteers to check in delegates, hand out badges and program information, and assist with questions or directions for any of the attendees. Volunteers will also be helping with the 50/50 raffles, when they're not at the registration desk.

Volunteering at the registration desk is a great way to start getting involved, and it is a super easy way to earn \$50.00 in Membership Participation Credits (MPC) to be used towards your registration fees or hotel costs to attend the conference.

If you're interested in volunteering, please contact your FAPPO Secretary, Dave Santiago, at dsantiago@ourorangepcity.com or (386) 775-5440.



**EARN MORE MPCs
With the New FAPPO Contest**

Rather than the traditional contest where all submissions were in essay format, the 2019 FAPPO Contest provided entrants with the freedom to use their imagination and creativity to determine the method by which they express the meaning of their choice of one of the two topics regarding excellence in procurement.

Winners will be announced during the Annual Conference. The first-place winning entrant will receive \$300 in Participation Credits and the second-place winner will receive \$75 in Participation Credits.

CPPB and CPPO Exam Preparation Study Assistance

Provided by FAPPO member and past president David Nash. Contact David directly at armynash@bellsouth.net to get on the email list for his daily question.

Membership

Don't loose out on all your membership benefits. Renew your FAPPO membership today.



On February 1, 2019, the FAPPO Board voted to combine the Scholarship Program and the Norma M. Showley Scholarship Fund into one program, named the "Norma Showley Scholarship Program". The Revised Norma Showley Scholarship Program and associated Application has been published to the [Pro-D website](#).

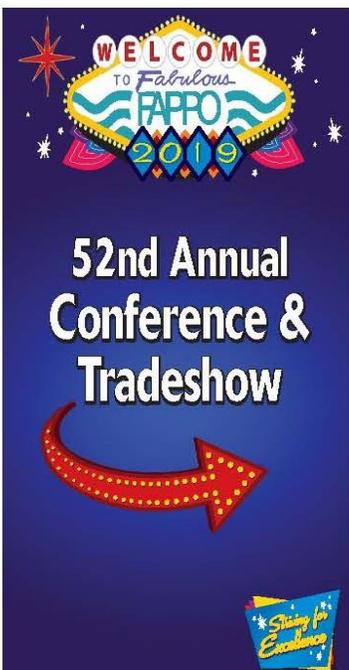
**GET READY, GET READY, GET READY,
You do not want to miss the Boat!**



The Special Event Dinner Cruise and the Awards Banquet; both events will certainly be an evening filled with fun, excitement and enjoyment for all!

The “Dress Attire” is “Casual” for the “Special Event” Dinner Cruise on May 13, 2019, from 6:00 p.m. to 10:00 p.m.

The “Dress Attire” is “Dress to Impress” for the “Awards Banquet” on May 15, 2019; from 6:00 p.m. to 10:00 p.m., featuring our very own DJ Vlad Opreanu from the Orlando Chapter. **(Please NO hats or tennis shoes)**



Make your plans to attend the 2019 Annual Conference and Trade Show and join in on the “Fabulous FAPPO fun” as we take an imaginary trip back in time to 1950’s Vegas and visit with suppliers “of old” and make connections with new ones.



Procurement - Minority Business Participation City of Sarasota's Purchasing Division is going the extra mile to ensure that minority-owned enterprises have a fair chance to do business with us and that the wide range of City vendors is reflective of our diverse community.

The division has been developing a comprehensive minority business procurement program, gathering data and best practices from other communities and studying the legal precedents and Florida Statutes that guide how local governments conduct business.



Tammy Spearman is the Purchasing Division's minority business liaison.

Professional Buyer Tammy Spearman has been appointed as the division's liaison for minority-owned businesses. As part of her new role, Tammy will serve as the program's point person, making inquiries and conducting outreach to these business owners, encouraging their participation in bids whenever they qualify and tracking the results.

Tammy has approximately 30 years' experience in the procurement field, having previously worked in Hillsborough and Polk counties, and she brings a wealth of knowledge and interest in minority business participation.

Interested in publishing an article in the newsletter?

The FAPPO newsletter is a great way to “get the word out.” Articles of general interest pertaining to the procurement profession, major accomplishments at the agency level or maybe introducing a new employee or highlighting a standout employee. Articles should be sent to the FAPPO Secretary, David Santiago, CPPB at dsantiago@ourorangecity.com.