



Florida Association of Public Procurement Officials

50th Annual Trade Show

May 25, 2017 | Orlando, Florida

Rosen Centre Hotel
9840 International Drive, Orlando, FL 32819



EXHIBITOR PROSPECTUS

The Florida Association of Public Procurement Officials, Inc. invites you to join us on May 25, 2017, at the Rosen Centre Hotel for Florida Association of Public Procurement Officials, Inc.'s 50th Annual Trade Show. Florida Association of Public Procurement Officials, Inc.'s Trade Show is the most important public sector Trade Show in Florida, and this promises to be the one event you cannot afford to miss!

NEW!

WHAT'S NEW THIS YEAR

New Floorplan • Fewer Booths • Increased opportunities

Visit fappo.org for more information!

WHY?

WHY YOU NEED TO BE AN EXHIBITOR

- 100% of the attendees are directly involved in purchasing decisions for their employer. Exhibiting at the Trade Show provides an excellent opportunity for providers of products and services to showcase your offerings to decision-makers.
- The other exhibiting companies include your competitors!
- The Florida Association of Public Procurement Officials, Inc. Annual Conference and Trade is a cost-effective marketing tool!
- Conference Exhibiting offers you the opportunity to increase your visibility among attendees at the Florida Association of Public Procurement Officials, Inc. 50th Annual Conference and Trade Show. The Florida Association of Public Procurement Officials, Inc. Annual Conference and Trade Show participants refer to their Conference Programs repeatedly and exclusively for information about sessions, forums, and exhibitors. The Conference Program also contains a map of the exhibit hall, a directory of exhibitors, and indexes of advertisers. An Exhibitor Advertisement in the Program can guide prospective customers directly to your booth.
- No other event brings this much buying power together under one roof. Exhibit at and demonstrate how you can help attendees reach their professional goals.

WHO?

WHO ATTENDS

Over 225 FAPPO members representing municipalities, counties, state, special districts and authorities, universities and colleges, public utilities and sheriff offices. In addition, exhibitors receive the entire FAPPO membership roster of over 880 members throughout the State of Florida for the purpose of Pre-Conference marketing.

“What was your most valuable moment at the Trade Show?”

“The relaxed atmosphere of the trade show, which gave everyone time to meet and converse about needs, opportunities, and solutions.”

“I enjoyed connecting with current clients and making new contacts for future opportunities.”

“The FAPPO Tradeshow is something our team looks forward to every year. It's a great way to meet new procurement specialist, see existing customers, and learn the latest trends in the industry. I highly recommend attending!”

“Outreach and introduction to other events which will benefit my business”

“came to the FAPPO show with low expectations and was blown away by the great conversations I had with actual decision makers. Whereas, the typical show brings me a lot of end users which means I have to figure out how to get them to work with me to get back to the decision makers. While the fruit of the show remains to be seen, I certainly came home with some new-found knowledge.”

“The relaxed atmosphere of the trade show, which gave everyone time to meet and converse about needs, opportunities, and solutions.”



APPLICATION AND CONTRACT FOR EXHIBIT SPACE

FAPPO 50th ANNUAL TRADE SHOW

May 25, 2017 1:00 - 4:30 pm
Rosen Centre Hotel | Orlando, FL

CONTACT INFORMATION

Company Name: _____
Contact: _____ Title: _____
Telephone: _____ Fax: _____
E-Mail: _____
Address: _____
City: _____ State: _____ Zip: _____

Table with 2 columns: Package Name and Price. Includes Diamond Exhibitor Package (\$10,000), Platinum Exhibitor Package (\$5,000), Gold Exhibitor Package (\$2,000), Exhibitor Package (\$1,100), Additional Exhibitor Badges (\$75/each), and Conference Delegate Badges (\$1,500/each). Total \$ _____

PAYMENT INFORMATION

Exhibit space will not be confirmed without payment. Failure to make payments does not release the contracted or financial obligation of Exhibitor.

Make check payable to:
Florida Association Of Public Procurement Officials, Inc., or FAPPO, Inc.,
8875 Hidden River Parkway, Suite 300 #3059, Tampa, FL 33637
Tel: 813-435-3109 Email: execdirector@fappo.org

CANCELLATION/DECREASE PENALTIES

Table with 2 columns: Cancellation/Decrease Penalties and Initials. Rows: Through Nov 18, 2016.....0%, Nov 18, 2016 - Jan 6, 2017...\$200, After January 6, 2017.....100%

Credit Card Payment: [] VISA [] MasterCard [] American Express

Card Number: _____ Amount: \$ _____
Exp. Date: _____ Name on Card: _____
Signature: _____

This exhibit space application will become a contract upon acceptance with authorized signature and is based upon the exhibit floor plan, exhibit space fees, rules governing the exposition, FAPPO 50th Annual Trade Show Rules and general information found on www.FAPPO.org.
Exhibitor Signature _____ Date _____
Printed Name _____ Telephone _____

Please type or clearly print all information for accuracy of record keeping.

Thank you for your patronage and support.
FEIN: 59-2615678



Florida Association Of Public Procurement Officials, Inc.
8875 Hidden River Parkway, Suite 300 #3059,
Tampa, FL 33637

Invitation to Exhibitors & Sponsors

50th Annual Conference and Trade Show

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www.fappo.org